





#### MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management's Discussion and Analysis ("MD&A") should be read in conjunction with the unaudited condensed interim consolidated financial statements of Harvest Operations Corp. ("Harvest", "we", "us", "our" or the "Company") for the three and nine months ended September 30, 2016 and the MD&A and audited annual consolidated financial statements for the year ended December 31, 2015 together with the accompanying notes. The information and opinions concerning the future outlook are based on information available at November 9, 2016.

In this MD&A, all dollar amounts are expressed in Canadian dollars unless otherwise indicated. Tabular amounts are in millions of dollars, except where noted.

Natural gas volumes are converted to barrels of oil equivalent ("boe") using the ratio of six thousand cubic feet ("mcf") of natural gas to one barrel of oil ("bbl"). Boes may be misleading, particularly if used in isolation. A boe conversion ratio of 6 mcf to 1 bbl is based on an energy equivalent conversion method primarily applicable at the burner tip and does not represent a value equivalent at the wellhead. In accordance with Canadian practice, petroleum and natural gas revenues are reported on a gross basis before deduction of Crown and other royalties.

Additional information concerning Harvest, including its audited annual consolidated financial statements and Annual Information Form ("AIF") can be found on SEDAR at <a href="www.sedar.com">www.sedar.com</a>.

#### **ADVISORY**

This MD&A contains non-GAAP measures and forward-looking information about our current expectations, estimates and projections. Readers are cautioned that the MD&A should be read in conjunction with the "Non-GAAP Measures" and "Forward-Looking Information" sections at the end of this MD&A.



#### FINANCIAL AND OPERATING HIGHLIGHTS

	Three Months Ended S	September 30 N	Nine Months Ended S	September 30
	2016	2015	2016	2015
Upstream				
Daily sales volumes (boe/d) <sup>(1)</sup>	30,051	43,356	33,812	42,946
Deep Basin Partnership				
Daily sales volumes (boe/d)	5,735	4,569	5,885	3,691
Harvest's share of daily sales				
volumes (boe/d) (3)	4,704	3,626	4,826	2,920
Average realized price				
Oil and NGLs (\$/bbl) <sup>(2)</sup>	39.31	41.50	35.10	44.61
Gas (\$/mcf) <sup>(2)</sup>	2.11	2.80	1.66	2.72
Operating netback prior to hedging(\$/boe)(3)	13.16	12.97	8.69	13.18
Operating loss <sup>(3)</sup>	(37.9)	(354.0)	(184.4)	(598.3)
Cash contribution from operations <sup>(3)</sup>	25.2	53.1	41.4	124.6
Capital asset additions (excluding acquisitions)	2.5	19.0	5.3	124.1
Corporate acquisition <sup>(4)</sup>	_	0.4	_	37.1
Property dispositions, net	(31.5)	(1.5)	(170.2)	(60.0)
Net wells drilled	_	_	0.3	19.2
Net undeveloped land additions (acres)	316	3,648	11,184	42,192
Net undeveloped land dispositions (acres)	_	(281)	(33,867)	(5,799)
BlackGold				
Capital asset additions	(0.1)	0.9	_	65.5
Pre-operating loss <sup>(3)(5)</sup>	(2.8)	(266.7)	(10.0)	(273.6)
NET LOSS	(106.9)	(588.7)	(185.7)	(899.2)

<sup>(1)</sup> Excludes volumes from Harvest's equity investment in the Deep Basin Partnership.

#### **REVIEW OF OVERALL PERFORMANCE**

Harvest is an energy company with a petroleum and natural gas business focused on the exploration, development and production of assets in western Canada ("Upstream") and an in-situ oil sands project in the pre-commissioning phase in northern Alberta ("BlackGold"). Harvest is a wholly owned subsidiary of Korea National Oil Corporation ("KNOC"). Our earnings and cash flow from continuing operations are largely determined by the realized prices for our crude oil and natural gas production.

<sup>(2)</sup> Excludes the effect of derivative contracts designated as hedges.

<sup>(3)</sup> This is a non-GAAP measure; please refer to "Non-GAAP Measures" in this MD&A.

<sup>(4)</sup> Corporate acquisition represents the total consideration for the transaction including working capital assumed.

<sup>(5)</sup> BlackGold was substantially completed in Q1 2015, all pre-operating expenses prior to Q1 2015 were capitalized.



The latter part of 2014, 2015 and the first nine months of 2016 have been challenging for the oil and gas industry. The 57% and 58% percent declines in crude oil and natural gas prices respectively since June 2014 have resulted in widespread reductions in capital spending programs and extensive efforts to reduce costs across the industry. We believe that commodity prices will eventually improve; however, the timing of that improvement is uncertain and we expect continued commodity price and cash flow volatility in the near term. In the meantime, we are focused on executing on cost reductions as well as keeping our capital program focused on necessary spending to meet our commitments and maintain assets.

#### **Upstream**

- Sales volumes for the third quarter and nine months ended September 30, 2016 decreased by 13,305 boe/d and 9,134 boe/d, respectively, as compared to the same periods in 2015. The decreases were primarily due to dispositions of certain producing properties during 2015 and 2016 and natural declines which exceeded the volume added from our drilling program.
- Harvest's share of Deep Basin Partnership ("DBP") volumes for the third quarter and nine months ended September 30, 2016 increased 1,078 boe/d and 1,906 boe/d, respectively, as compared to the same periods in 2015. The increases are due primarily to the contribution of certain gas assets by Harvest in the fourth quarter of 2015 and volume additions from DBP's drilling program. The construction of the HK MS Partnership ("HKMS") natural gas processing plant was completed and operational in early 2015. Strategically, this facility provides the DBP an advantage of access to firm processing capability, the ability to extract maximum liquids from the natural gas produced by DBP wells and will allow DBP to pursue drilling opportunities in the region.
- Operating netback per boe prior to hedging for the third quarter and nine months ended September 30, 2016 was \$13.16 and \$8.69, respectively, an increase of \$0.19 and \$4.49 from the same periods in 2015 respectively. The year to date decrease from 2015 was mainly due to lower realized prices per boe as a result of commodity benchmarks price declines, partially offset by lower operating expenses per boe. The third quarter increase from 2015 was mainly due to lower operating expenses and transportation and marketing per boe, partially offset by lower commodity benchmarks prices and increased royalties per boe.
- Operating losses for the third quarter and nine months ended September 30, 2016 were \$37.9 million and \$184.4 million, respectively (2015 –\$354.0 million and \$598.3 million). The decreases in operating loss from 2015 were due to gains on dispositions of assets, lower impairment expenses, depreciation, depletion and amortization expenses, royalties, operating expenses, general and administrative expenses, partially offset by lower realized prices and sales volumes.
- Cash contributions from Harvest's Upstream operations for the third quarter and first nine months of 2016 was \$25.2 million and \$41.4 million, respectively (2015 –\$53.1 million and \$124.6 million). The decreases in cash contribution were mainly due to lower sales volumes and lower realized prices, partially offset by lower operating expenses, and general and administrative expenses.
- Capital asset additions of \$2.5 million and \$5.3 million in the third quarter and first nine months of 2016, respectively, were mainly related to well equipment, pipelines and facilities. One gross well (0.3 net) was rig-released during the first nine months of 2016.
- On August 16, 2016 Harvest closed the disposition of some of its oil and gas assets in Southern Alberta for net proceeds of \$6.7 million. On June 30, 2016, Harvest closed the disposition of all of its oil and gas assets in Saskatchewan for net proceeds of \$61.6 million. Together with other less significant dispositions



of Upstream assets, Harvest recognized a gain of \$17.6 million and \$34.9 million for the three and nine months ended September 30, 2016, respectively (2015 – losses of \$0.9 million and \$6.2 million), relating to the de-recognition of PP&E, E&E, goodwill and decommissioning and environmental liabilities.

#### **BlackGold**

- Pre-operating losses for the third quarter and first nine months of 2016 were \$2.8 million and \$10.0 million, respectively (2015 –\$266.7 million and \$273.6 million, respectively). The 2016 pre-operating losses were mainly due to pre-operating and general and administrative expenses, whereas the 2015 pre-operating losses also included an asset impairment expense of \$262.0 million.
- The central processing facility ("CPF") was substantially completed in early 2015. The decision to complete commissioning of the CPF and commence steam injection depends on a number of factors including the bitumen price environment.

#### Corporate

- The credit facility net movement during the third quarter and nine months ended September 30, 2016 was \$3.7 million net borrowing and \$35.2 million net repayment, respectively (2015 \$6.0 million net repayment and \$260.4 million net borrowings). At September 30, 2016, Harvest had \$888.6 million drawn under the credit facility (December 31, 2015 \$926.6 million).
- The weakening of the Canadian dollar against the U.S. dollar during the latter part of the third quarter of 2016 resulted in net unrealized foreign exchange loss of \$36.4 million for the three months ended September 30, 2016 (2015 \$122.7 million loss). The weakening of the U.S. dollar against the Canadian dollar during the first nine months of 2016 resulted in net unrealized foreign exchange gain of \$69.3 million (2015 \$238.8 million loss). Unrealized foreign exchange gains and losses resulted primarily due to the translation of U.S. dollar denominated debt (including related party loans) into Canadian dollars.
- During 2015, Harvest amended the terms of its \$1.0 billion syndicated revolving credit facility and replaced it with a KNOC guaranteed \$1.0 billion syndicated revolving credit facility maturing April 30, 2017. Under the amended credit facility, applicable interest and fees are based on a margin pricing grid based on the Moody's and S&P credit ratings of KNOC. The financial covenants under the previous credit facility were deleted and replaced with a new covenant: Total Debt to Capitalization ratio of 70% or less. At December 31, 2015, Harvest was in violation of the debt covenant and the carrying value of the credit facility, \$923.8 million, was reclassified from long-term debt to a current liability. On February 5, 2016 Harvest's syndicate banks consented to a waiver of this covenant for the duration of the term of the credit facility and the maturity date remains at April 30, 2017.
- Subsequent to September 30, 2016, KNOC and Harvest Board of Directors approved the conversion of all KNOC's outstanding related party loans plus accrued interest to common equity. The transaction is subject to certain registration requirements involving the government of South Korea and is expected to close in the fourth quarter of 2016. After the transaction closes there will be no related party loans outstanding. The total related party loan balance as at September 30, 2016 was \$702.6 million (December 31, 2015 \$629.9 million). The transaction provides significant saving to Harvest by reducing interest expense by approximately \$40.0 million annually, which improves the company's balance sheet and is further evidence of KNOC's continuing financial support of Harvest.



**UPSTREAM** 

## **Summary of Financial and Operating Results**

	Three Months Ended S	September 30 N	Nine Months Ended S	September 30
	2016	2015	2016	2015
FINANCIAL				
Petroleum and natural gas sales (1)	78.5	131.9	231.5	401.3
Royalties	(12.7)	(11.5)	(28.6)	(36.8)
Revenues and other income	65.8	120.4	202.9	364.5
Expenses				
Operating	28.8	61.0	119.7	199.0
Transportation and marketing	(0.4)	1.3	1.9	4.3
Realized losses on derivative contracts(3)	0.4	1.6	1.3	2.4
Operating netback after hedging <sup>(4)</sup>	37.0	56.5	80.0	158.8
General and administrative	11.8	14.3	39.9	46.2
Depreciation, depletion and amortization	61.4	102.8	202.7	300.0
Loss from joint ventures	6.6	9.8	35.7	25.9
Exploration and evaluation	0.5	0.6	2.5	5.2
Impairment	2.7	280.0	2.7	374.2
Unrealized losses (gains)				
on derivative contracts <sup>(5)</sup>	9.5	2.1	15.8	(0.6)
Losses (gains) on disposition of assets	(17.6)	0.9	(34.9)	6.2
Operating loss <sup>(2)</sup>	(37.9)	(354.0)	(184.4)	(598.3)
Capital asset additions (excluding acquisitions)	2.5	19.0	5.3	124.1
Corporate acquisition <sup>(6)</sup>	_	0.4	_	37.1
Property dispositions, net	(31.5)	(1.5)	(170.2)	(60.0)
OPERATING				
Light to medium oil (bbl/d)	4,377	8,633	6,128	9,049
Heavy oil (bbl/d)	8,987	11,155	9,627	11,724
Natural gas liquids (bbl/d)	3,380	3,998	3,640	4,002
Natural gas (mcf/d)	79,846	117,419	86,498	109,024
Total (boe/d) <sup>(7)</sup>	30,051	43,356	33,812	42,946

<sup>(1)</sup> Includes the effective portion of Harvest's realized natural gas and oil hedges.

<sup>(2)</sup> This is a non-GAAP measure; please refer to "Non-GAAP Measures" in this MD&A.
(3) Realized gains on derivative contracts include the settlement amounts for power, crude oil, natural gas and foreign exchange derivative contracts, excluding the effective portion of realized gains from Harvest's designated accounting hedges. See "Risk Management, Financing and Other" section of this MD&A for details.

<sup>(4)</sup> Unrealized gains on derivative contracts reflect the change in fair value of derivative contracts that are not designated as accounting hedges and the ineffective portion of changes in fair value of designated hedges. See "Risk Management, Financing and Other" section of this MD&A for details.

<sup>(5)</sup> Corporate acquisition represents the total consideration for the transaction, including working capital assumed.

<sup>(6)</sup> Excludes volumes from Harvest's equity investment in the Deep Basin Partnership.



## **Benchmark Prices**

	Three Months Ended September 30 Nine Months Ended September 30					ember 30
	2016	2015	Change	2016	2015	Change
West Texas Intermediate ("WTI")						
crude oil (US\$/bbl)	44.94	46.43	(3%)	41.33	51.00	(19%)
West Texas Intermediate crude oil (\$/bbl)	58.59	60.73	(4%)	54.60	64.11	(15%)
Edmonton Light Sweet crude oil ("EDM") (\$/bbl)	54.80	56.23	(3%)	50.09	58.64	(15%)
Western Canadian Select ("WCS")						
crude oil (\$/bbl)	41.03	43.38	(5%)	36.41	47.51	(23%)
AECO natural gas daily (\$/mcf)	2.32	2.90	(20%)	1.85	2.77	(33%)
U.S. / Canadian dollar exchange rate	0.767	0.764	0%	0.757	0.795	(5%)
Differential Benchmarks						
EDM differential to WTI (\$/bbI)	3.79	4.50	(16%)	4.51	5.47	(18%)
EDM differential as a % of WTI	6.5%	7.4%	(12%)	8.3%	8.5%	(2%)
WCS differential to WTI (\$/bbl)	17.56	17.35	1%	18.19	16.60	10%
WCS differential as a % of WTI	30.0%	28.6%	5%	33.3%	25.9%	29%

The average WTI benchmark price decreased 3% and 19%, respectively for the third quarter and nine months ended September 30, 2016 as compared to the same periods in 2015. The average Edmonton Light Sweet crude oil price ("Edmonton Light") decreased 3% and 15%, respectively, in the third quarter and nine months ended September 30, 2016 compared to the same periods 2015. The decrease in Edmonton Light for the third quarter is due to the decrease in the WTI price. The decrease in Edmonton Light for the first nine months is due to the decrease in the WTI price, partially offset by the narrowing of the Edmonton Light differential while the U.S. dollar strengthened against the Canadian dollar.

Heavy oil differentials fluctuate based on a combination of factors including the level of heavy oil production and inventories, pipeline and rail capacity to deliver heavy crude to U.S. and offshore markets and the seasonal demand for heavy oil. The 5% and 23% decreases in the WCS price for the third quarter and nine months ended September 30, 2016, respectively, as compared to the same period in 2015 was mainly the result of the decrease in the WTI price, the widening of the WCS differential to WTI partially offset by the strengthening of the U.S. dollar against the Canadian dollar.

North American natural gas prices strengthened compared to the second quarter but overall continued to be weak during the third quarter and first nine months of 2016 compared to the same period in 2015. Harvest's realized natural gas price is referenced to the AECO hub, which decreased 20% and 33%, respectively, in the third quarter and first nine months of 2016 when compared to the same period in 2015.

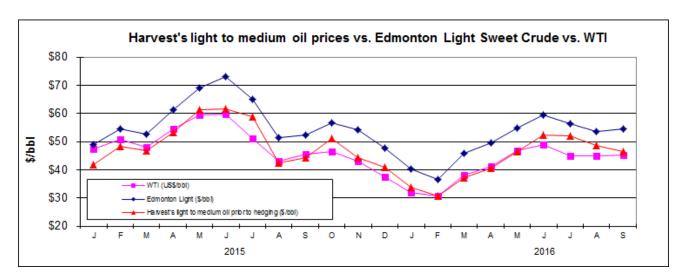


#### **Realized Commodity Prices**

	Three Months Ended September 30		Nine Months Ended Sept		mber 30	
	2016	2015	Change	2016	2015	Change
Light to medium oil (\$/bbl)	49.28	48.78	1%	42.07	50.80	(17%)
Heavy oil prior to hedging(\$/bbl)	39.94	41.23	(3%)	34.55	44.73	(23%)
Natural gas liquids (\$/bbl)	24.74	26.56	(7%)	24.84	30.25	(18%)
Natural gas prior to hedging(\$/mcf)	2.11	2.80	(25%)	1.66	2.72	(39%)
Average realized price prior to hedging (\$/boe) (1	28.03	31.47	(11%)	24.91	33.66	(26%)
Heavy oil after hedging (\$/bbl) <sup>(2)</sup>	40.78	46.64	(13%)	34.69	46.01	(25%)
Natural gas after hedging (\$/mcf) <sup>(2)</sup>	2.11	2.85	(26%)	1.66	2.78	(40%)
Average realized price after hedging (\$/boe) <sup>(1)(2)</sup>	28.28	32.99	(14%)	24.95	34.16	(27%)

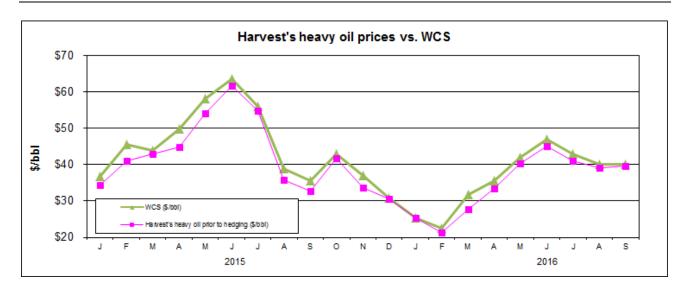
<sup>(1)</sup> Inclusive of sulphur revenue.

Harvest's realized prices prior to any hedging activity for light to medium oil generally trends with the Edmonton Light benchmark price. Harvest's realized prices prior to any hedging activity for heavy oil are a function of both the WCS and Edmonton Light benchmarks due to a portion of our heavy oil volumes being sold based on a discount to the Edmonton Light benchmark. For the third quarter and first nine months of 2016, the period-over-period variances and movements of light to medium oil and heavy oil were relatively consistent with the changes in their related benchmarks.

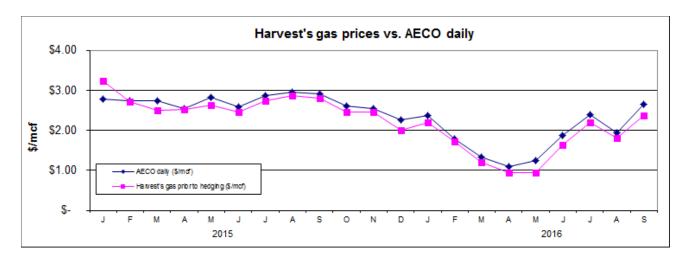


<sup>(2)</sup> Inclusive of the realized gains (losses) from contracts designated as hedges. Foreign exchange swaps and power contracts are excluded from the realized price.



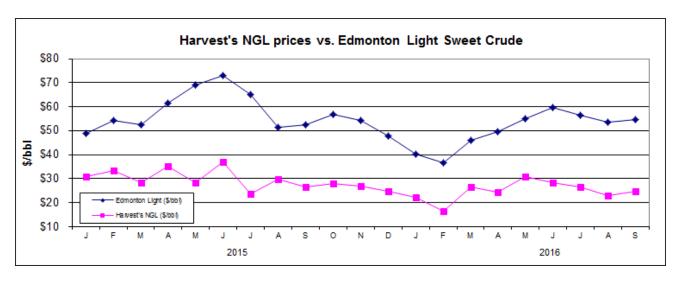


Harvest's realized prices prior to any hedging activity for natural gas generally trend with the AECO benchmark prices. For the third quarter and first nine months of 2016, the period-over-period variances and movements of natural gas price prior to hedging were relatively consistent with the changes in its benchmark.





Realized natural gas liquids prices decreased by 7% and 18% for the third quarter and nine months ended September 30, 2016 as compared to the same periods in 2015. The decreases are relatively consistent with the decrease in oil prices.



In order to partially mitigate the risk of fluctuating cash flows due to natural gas and heavy oil pricing volatility, Harvest will periodically enter into WCS and AECO derivative contracts. During the first nine months of 2015 Harvest had AECO derivative contracts in place for a portion of its production, however none were in place in the first nine months of 2016. During the third quarter of 2015 and 2016 Harvest had WCS derivative contracts in place for a portion of its production.

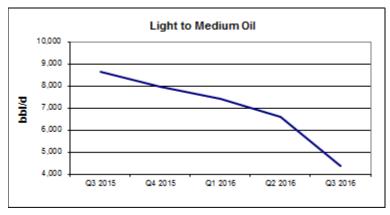
Please see "Cash Flow Risk Management" section in this MD&A for further discussion with respect to the cash flow risk management program.



#### **Sales Volumes**

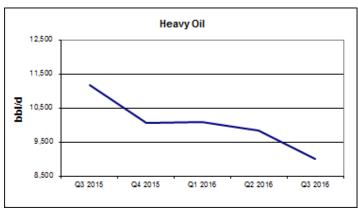
	Three Months Ended September 30							
	20′	16	201	15				
					% Volume			
	Volume	Weighting	Volume	Weighting	Change			
Light to medium oil (bbl/d)	4,377	15%	8,633	20%	(49%)			
Heavy oil (bbl/d)	8,987	30%	11,155	26%	(19%)			
Natural gas liquids (bbl/d)	3,380	11%	3,998	9%	(15%)			
Total liquids (bbl/d)	16,744	56%	23,786	55%	(30%)			
Natural gas (mcf/d)	79,846	44%	117,419	45%	(32%)			
Total oil equivalent (boe/d)	30,051	100%	43,356	100%	(31%)			

		Nine Months Ended September 30						
	201	16	201	15				
	Volume	Weighting	Volume	Weighting	Change			
Light to medium oil (bbl/d)	6,128	18%	9,049	21%	(32%)			
Heavy oil (bbl/d)	9,627	28%	11,724	27%	(18%)			
Natural gas liquids (bbl/d)	3,640	11%	4,002	9%	(9%)			
Total liquids (bbl/d)	19,395	57%	24,775	57%	(22%)			
Natural gas (mcf/d)	86,498	43%	109,024	43%	(21%)			
Total oil equivalent (boe/d)	33,812	100%	42,946	100%	(21%)			

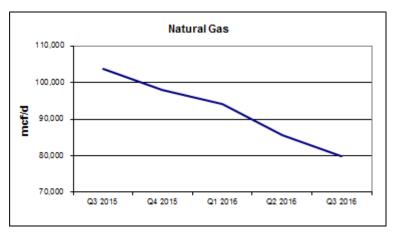


Harvest's average daily sales of light to medium oil decreased 49% in the third quarter of 2016, as compared to the same period in 2015. The decrease was mainly due to the disposition of properties, natural declines, and reflects a greatly reduced drilling program in 2016.

Heavy oil sales for the third quarter of 2016 decreased 19% as compared to the same period in 2015 mainly due to dispositions of properties, natural declines, and reflect a greatly reduced drilling program in 2016.

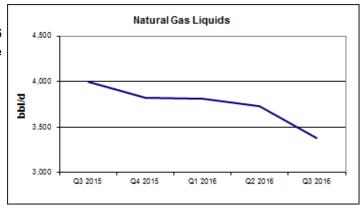






Natural gas sales during the third quarter of 2016 decreased 32%, as compared to the same period in 2015. The decrease was mainly a result of disposition of assets to the Deep Basin Partnership during the fourth quarter of 2015, disposition of properties to third parties, natural declines and reflects a greatly reduced drilling program in 2016.

Natural gas liquids sales for the third quarter of 2016 decreased by 15% from the same period in 2015 due to natural declines and third party constraints.



#### Revenues

#### Sales Revenue by Product

Three Months Ended September 30			Nine Months Ended September 30		
2016	2015	Change	2016	2015	Change
19.8	38.7	(49%)	70.6	125.5	(44%)
33.7	47.9	(30%)	91.5	147.3	(38%)
15.5	30.8	(50%)	39.3	82.7	(52%)
7.7	9.8	(21%)	24.8	33.0	(25%)
1.8	4.7	(62%)	5.3	12.8	(59%)
78.5	131.9	(40%)	231.5	401.3	(42%)
(12.7)	(11.5)	10%	(28.6)	(36.8)	(22%)
65.8	120.4	(45%)	202.9	364.5	(44%)
	2016 19.8 33.7 15.5 7.7 1.8 78.5 (12.7)	2016     2015       19.8     38.7       33.7     47.9       15.5     30.8       7.7     9.8       1.8     4.7       78.5     131.9       (12.7)     (11.5)	2016         2015         Change           19.8         38.7         (49%)           33.7         47.9         (30%)           15.5         30.8         (50%)           7.7         9.8         (21%)           1.8         4.7         (62%)           78.5         131.9         (40%)           (12.7)         (11.5)         10%	2016         2015         Change         2016           19.8         38.7         (49%)         70.6           33.7         47.9         (30%)         91.5           15.5         30.8         (50%)         39.3           7.7         9.8         (21%)         24.8           1.8         4.7         (62%)         5.3           78.5         131.9         (40%)         231.5           (12.7)         (11.5)         10%         (28.6)	2016         2015         Change         2016         2015           19.8         38.7         (49%)         70.6         125.5           33.7         47.9         (30%)         91.5         147.3           15.5         30.8         (50%)         39.3         82.7           7.7         9.8         (21%)         24.8         33.0           1.8         4.7         (62%)         5.3         12.8           78.5         131.9         (40%)         231.5         401.3           (12.7)         (11.5)         10%         (28.6)         (36.8)

<sup>(1)</sup> Inclusive of the effective portion of realized gains (losses) from natural gas and crude oil contracts designated as hedges.

Harvest's revenue is subject to changes in sales volumes, commodity prices, currency exchange rates and hedging activities. Total petroleum and natural gas sales decreased in the third quarter and first nine months of 2016 as compared to 2015, mainly due to the decrease in sales volumes and the decrease in the realized prices.

<sup>(2)</sup> Inclusive of sulphur revenue and miscellaneous income.



Sulphur revenue represented \$1.4 million of the total in other revenues for the third quarter of 2016 (2015 -\$4.4 million) and \$4.9 million for the first nine months of 2016 (2015 - \$12.0 million).

## Revenue by Product Type as % of Total Revenue

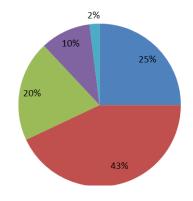
	Three Months Ended Sep	Three Months Ended September 30		tember 30
	2016	2015	2016	2015
Light to medium oil sales	25%	29%	30%	31%
Heavy oil sales after hedging	43%	36%	40%	37%
Natural gas sales after hedging	20%	23%	17%	21%
Natural gas liquids sales	10%	7%	11%	8%
Other	2%	5%	2%	3%
<b>Total Sales Revenue</b>	100%	100%	100%	100%

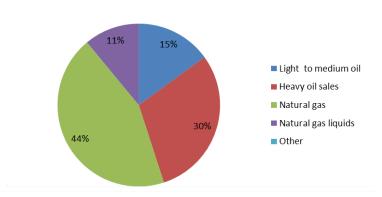


(Three Months ended September 30, 2016)

# Sales Volumes by Product

(Three Months ended September 30, 2016)

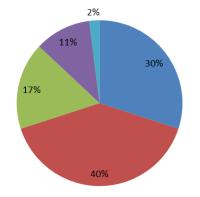


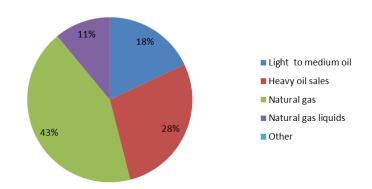


# **Sales Revenue by Product**

(Nine Months ended September 30, 2016)







Although Harvest's product mix on a volumetric basis is slightly weighted heavier towards crude oil and natural gas liquids than natural gas, revenue contribution is more heavily weighted to crude oil and liquids as shown by the graphs above. Compared to the prior year quarter, revenue contributions by light to medium oil



has decreased related primarily to the sale of light to medium oil properties during the year which has resulted in an increased of revenue contributions from Heavy oil, natural gas, and natural gas liquids.

#### Royalties

Harvest pays Crown, freehold and overriding royalties to the owners of mineral rights from which production is generated. These royalties vary for each property and product and Crown royalties are based on various sliding scales dependent on incentives, production volumes and commodity prices.

For the third quarter ended and nine months ended September 30, 2016, royalties as a percentage of gross revenue averaged 16.2% and 12.4% respectively (2015 –8.7% and 9.2%). The increase in royalties as a percentage of gross revenue was mainly due to a \$4.3 million current quarter and \$9.3 million year to date prior period adjustment related to a Crown royalty audit.

#### **Operating Expenses**

	Three Months Ende	d September 30	Nine Months Ended September 30		
	2016	2015	2016	2015	
Operating expense	28.8	61.0	119.7	199.0	
Operating expense (\$/boe)	10.41	15.28	12.92	16.97	

Operating expenses for the third quarter and first nine months of 2016 decreased by \$32.2 million and \$79.3 million, respectively, compared to the same periods in 2015. The decreases were mainly due to overall lower activity levels, reduced levels of well servicing and repairs and maintenance activity, reductions in labour and the impact of asset dispositions. Additionally, electricity costs were lower in the third quarter and first nine months of 2016 due to lower Power Pool Rates of \$17.93 and \$17.00 per megawatt hour respectively (2015 - \$26.04 and \$37.48, respectively), further reducing operating costs.

Operating expenses on a per barrel basis decreased by 32% to \$10.41 per barrel and 24% to \$12.92 per barrel for third quarter and first nine months of 2016, respectively when compared to the same periods in 2015, mainly due to lower activity levels and spending, partially offset by the lower sales volumes.

#### **Transportation and Marketing Expense**

	Three Months Ended	September 30	Nine Months Ended September 30		
	2016	2015	2016	2015	
Transportation and marketing	(0.4)	1.3	1.9	4.3	
Transportation and marketing (\$/boe)	(0.14)	0.33	0.21	0.37	

Transportation and marketing expenses relate primarily to the cost of trucking crude oil to pipeline or rail receipt points. Transportation and marketing expenses in the third quarter and first nine months of 2016 were lower due to reversal of a \$1.1 million accrual in the current period when compared to the same periods in 2015. The reversal of the accrual is primarily related to lower activity and costs than previously estimated.



## Operating Netback<sup>(1)</sup>

	Three Months	Ended Septe	mber 30	Nine Months Ended September 30		
<u>(\$/boe)</u>	2016	2015	Change	2016	2015	Change
Petroleum and natural gas						
sales prior to hedging <sup>(2)</sup>	28.03	31.47	(3.44)	24.91	33.66	(8.75)
Royalties	(4.60)	(2.89)	(1.71)	(3.09)	(3.14)	0.05
Operating expenses	(10.41)	(15.28)	4.87	(12.92)	(16.97)	4.05
Transportation and marketing	0.14	(0.33)	0.47	(0.21)	(0.37)	0.16
Operating netback prior to hedging <sup>(1)</sup>	13.16	12.97	0.19	8.69	13.18	(4.49)
Hedging (loss) gain <sup>(3)</sup>	0.09	1.11	(1.02)	(0.10)	0.30	(0.40)
Operating netback after hedging <sup>(1)</sup>	13.25	14.08	(0.83)	8.59	13.48	(4.89)

- (1) This is a non-GAAP measure; please refer to "Non-GAAP Measures" in this MD&A.
- (2) Excludes miscellaneous income not related to oil and gas production
- (3) Includes the settlement amounts for natural gas, crude oil and power contracts.

For the third quarter and nine months ended September 30, 2016 netback prior to hedging were \$13.16 per boe and \$8.69 per boe, respectively, representing a 1 percent increase and 34 percent decrease compared to the same periods in 2015.

For the third quarter and nine months ended September 30, 2016 netback after hedging were \$13.25 per boe and \$8.59 per boe, respectively, representing decreases of 6 percent and 36 percent compared to the same periods in 2015.

The decrease in the period was mainly due to lower realized sale prices, partially offset by reduced operating expenses.

#### General and Administrative ("G&A") Expenses

	Three Months End	ded September 30	Nine Months Ended September 30		
	2016	2015 Change	2016	2015 Change	
Gross G&A expenses	12.4	16.6 (25%)	41.8	54.1 (23%)	
Capitalized G&A and recoveries	(0.6)	(2.3) 74%	(1.9)	(7.9) 76%	
Net G&A expenses	11.8	14.3 (17%)	39.9	46.2 (14%)	
Net G&A expenses (\$/boe)	4.27	3.59 19%	4.31	3.94 9%	

For the third quarter and first nine months ended September 30, 2016 G&A expenses net of capitalized G&A decreased \$2.5 million and \$6.3 million respectively, while gross G&A expenses decreased \$4.2 million and \$12.3 million respectively, when compared to the same period in the prior year. The decrease in the gross G&A expenses from the same periods in the prior year were mainly due to comparative lower staffing levels, lower bonus and long-term incentive ("LTI") accruals, decreases in employee benefits expenses, partially offset by higher severance charges related to staff layoff completed during the first nine months of 2016. The reduction in capitalized G&A is mainly related to reduced capital spending in 2016. Harvest does not have a stock option program, however there is a LTI program which is a cash settled plan that has been included in the G&A expense.



On a per boe basis, G&A expenses increased \$0.68 and \$0.37 in the third quarter and first nine months of 2016, from the same period in the prior year mainly due to lower sales volumes in the current year.

#### Depletion, Depreciation and Amortization ("DD&A") Expenses

	Three Months Ended	September 30	Nine Months Ended Sep	otember 30
	2016	2015	2016	2015
DD&A	61.4	102.8	202.7	300.0
DD&A (\$/boe)	22.22	25.77	21.88	25.59

DD&A expense for the third quarter and first nine months of 2016 decreased by \$41.4 million and \$97.3 million, respectively as compared to the same period in 2015, mainly due to lower sales volumes and the impact of a lower DD&A rate due to impairment charges recorded during fiscal 2015.

#### **Onerous Contract**

As the result the recent staff reduction Harvest vacated some floors of its head office lease, when combined with the poor sublease market in Calgary resulted in an onerous contract. During the third quarter of 2016 Harvest recognized a provision of \$9.4 million. The provision represents the present value of the difference between future lease obligations and the estimated sublease recoveries. The onerous contract provision is estimated to be settled in periods up to August 2025.

#### **Impairment Expense**

As a result of the onerous contract noted above, for the third quarter and first nine months of 2016, Harvest recognized an impairment loss of \$2.7 million related to leasehold improvement and furniture and fixtures.

Harvest recognized no impairment loss for the third quarter and first nine months of 2016 (2015 – \$280.0 million and \$374.2 million, respectively) against PP&E relating to the cash generating units ("CGU"). At June 30, 2016, Harvest reviewed and adjusted its CGUs as a result of the Company's ongoing divestiture activity and corporate re-organization. CGU's were aggregated due to similarities in operations, product composition, cash flows and management and monitoring.

## **Acquisitions & Dispositions**

On August 16, 2016 Harvest closed the disposition of some of its oil and gas assets in Southern Alberta for net proceeds of \$6.7 million. On June 30, 2016, Harvest closed the disposition of all of its oil and gas assets in Saskatchewan for net proceeds of \$61.6 million. Together with other insignificant dispositions of Upstream assets, Harvest recognized a gain of \$17.6 million and \$34.9 million for the three and nine months ended September 30, 2016, respectively (2015 – losses of \$0.9 million and \$6.2 million), relating to the derecognition of PP&E, E&E, goodwill and decommissioning and environmental liabilities.



#### **Capital Asset Additions**

	Three Months Ended September 30		Nine Months Ended Sep	otember 30
	2016	2015	2016	2015
Drilling and completion	(1.2)	7.2	(2.1)	77.4
Well equipment, pipelines and facilities	2.8	7.6	5.6	32.9
Land and seismic	0.2	1.5	0.5	3.6
Corporate	0.1	0.4	(0.3)	3.4
Other	0.6	2.3	1.6	6.8
Total additions excluding acquisitions	2.5	19.0	5.3	124.1

Total capital additions were lower for the third quarter and first nine months of 2016 compared to 2015 mainly due to reduced capital activity for the current year in response to a low commodity price environment and the impact of accrual reversals. The reversal of the accrual is primarily related to lower actual costs than previously estimated. Harvest's capital expenditures in the third quarter and first nine months of 2016 related to well equipment, pipelines and facilities.

During the third quarter of 2016 Harvest did not drill any wells. During the first nine months of 2016 Harvest participated in one partner-operated horizontal multi-stage fractured well (0.3 net) to develop the liquids-rich Falher gas formation.

During the third quarter and nine months ended September 30, 2016, Harvest's net undeveloped land additions were 316 acres and 11,184 acres respectively (2015 –3,648 acres and 42,192 acres).

#### **Decommissioning Liabilities**

Harvest's Upstream decommissioning liabilities at September 30, 2016 was \$732.8 million (December 31, 2015 – \$796.6 million) for future remediation, abandonment, and reclamation of Harvest's oil and gas properties. The total of the decommissioning liabilities are based on management's best estimate of costs to remediate, reclaim, and abandon wells and facilities. The decrease in balance as at September 30, 2016 is mainly due disposition of properties, partially offset by revisions to the estimate as a result of changes in the Bank of Canada long term interest rates. The costs will be incurred over the operating lives of the assets with the majority being at or after the end of reserve life. Please refer to the "Contractual Obligations and Commitments" section of this MD&A for the payments expected for each of the next five years and thereafter in respect of the decommissioning liabilities.

#### **Investments in Joint Ventures**

Harvest has equity investments in Deep Basin Partnership ("DBP") and HK MS Partnership ("HKMS") joint ventures with KERR Canada Co. Ltd. ("KERR") which are accounted for as equity investments. Harvest derives its income or loss from its investments based upon Harvest's share in the change of the net assets of the joint venture. Harvest's share of the change in the net assets does not directly correspond to its ownership interest because of contractual preference rights to KERR and changes based on contributions made by either party during the year. For the third quarter and nine months ended September 30, 2016, Harvest recognized a loss of \$6.6 million and \$35.7 million (2015 –\$9.8 million and \$25.9 million) from its investment in the DBP and HKMS joint ventures.



Below is an overview of operational and financial highlights of the DBP and HKMS joint ventures for the third quarter and nine months ended September 30, 2016. Unless otherwise noted the following discussion relates to 100% of the joint venture results and not based on Harvest ownership share.

#### Deep Basin Partnership

DBP was established for the purposes of exploring, developing and producing from certain oil and gas properties in the Deep Basin area in Northwest Alberta. During 2015 and in the first nine month ended September 30, 2016 Harvest made various contributions to the DBP that resulted in increase in its ownership percentage as reflected in the table below.

	September 30,	June 30,	March 31,	December 31,	September 30,	June 30,	March 31,	December 31,
	2016	2016	2016	2015	2015	2015	2015	2014
Harvest's ownership interest	82.03%	82.00%	81.98%	81.71%	81.05%	79.30%	77.81%	77.81%
KERR's ownership interest	17.97%	18.00%	18.02%	18.29%	18.95%	20.70%	22.19%	22.19%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

As at September 30, 2016, the fair value of Harvest's top-up obligation to KERR, related to a minimum rate of return commitment was estimated as \$14.5 million (December 31, 2015 - \$2.0 million).

At September 30, 2016, Harvest received a total of \$6.0 million (December 31, 2015 - \$4.3 million) in distributions from the DBP from inception of the joint venture.

	Three Months I	Three Months Ended September 30			Ended Septe	mber 30
	2016	2015	Change	2016	2015	Change
Natural gas (mcf/d)	27,525	20,886	32%	27,892	16,813	66%
Natural gas liquids (bbl/d)	1,145	1,088	5%	1,235	887	39%
Light to medium oil (bbl/d)	2		- 200%	2	1	100%
Total (boe/d)	5,735	4,569	26%	5,885	3,691	59%
Harvest's share <sup>(1)</sup>	4,704	3,626	30%	4,826	2,920	65%
(1) This is a non-GAAP measure; plea	ase refer to "Non-GAAP M	leasures" in this	MD&A.			

Sales volumes for the third quarter and nine months ended September 30, 2016 increased by 1,166 boe/d and 2,194 boe/d respectively, as compared to the same periods in 2015. The increases were primarily due to new wells being brought online and additional assets contributed on October 1, 2015 by Harvest, partially offset by production curtailments due to third party transportation restrictions.

	Three Months Ended September 30			Nine Months	Ended Sept	ember 30
	2016	2015	Change	2016	2015	Change
Revenues (2)	8.2	9.5	(14%)	22.5	21.6	4%
Operating expenses and Other	(6.6)	(8.1)	19%	(22.1)	(19.2)	(15%)
Depletion, depreciation and amortization	(9.7)	(13.0)	25%	(29.4)	(30.9)	5%
Finance costs	(0.7)	(0.8)	13%	(2.1)	(2.0)	(5%)
Impairment	-	-	-	(1.4)	-	-
Losses on disposition of assets	-	-	-	(9.8)	-	-
Net loss <sup>(1)</sup>	(8.8)	(12.4)	29%	(42.3)	(30.5)	(39%)

<sup>(1)</sup> Balances represent 100% share of the DBP.

<sup>(2)</sup> Revenue is presented net of royalties



The lower sales revenues in the third quarter ended September 30, 2016 reflect the lower commodity prices, partially offset by higher volumes, and higher royalties compared to the same period in the prior year. The higher sales revenues in the first nine months of 2016 reflect the higher sales volumes and lower royalties, partially offset by lower commodity prices compared to the same period in 2015.

Operating expenses and other expenses for the third quarter and first nine months of 2016 were \$12.59 per boe and \$13.73, respectively, decreases of \$6.57 and \$5.29 from the same periods in 2015. The decreases from 2015 was mainly due to the higher sales volume being processed through the HKMS natural gas processing plant resulting in lower operating expense on a boe basis.

Depletion for the third quarter and nine months ended September 30, 2016 were \$18.43 per boe and \$18.25 per boe, respectively (2015 –\$30.89 per boe and \$30.67 per boe). The decreases from 2015 was mainly due to the impact of an impairment charge recorded during the fourth quarter of 2015 and additional proved reserves recognized in the fourth quarter of 2015 partially offset by higher volumes.

For the nine months of 2016, the DBP recognized an impairment loss of \$1.4 million relating to a final statement of adjustments for a corporate acquisition completed in the fourth quarter of 2015. As the partnerships property, plant and equipment (PP&E) assets were impaired as at December 31, 2015 the additions to PP&E as a result of the statement of adjustment were flowed through as an expense in the first quarter of 2016.

On January 15, 2016 the DBP closed an asset exchange whereby the carrying value of assets given up exceeded the fair value of assets received based on the booked reserves associated with the properties exchanged. This transaction resulted in a loss on disposition of PP&E of \$9.8 million.

	Three Months End	Nine Months	s Ended	
	2016	2015	2016	2015
Drilling and completion	0.8	0.4	7.8	41.5
Well equipment, pipelines and facilities	0.3	1.7	3.6	16.6
Land and seismic	-	-	-	
Total (1)	1.1	2.1	11.4	58.1

<sup>(1)</sup> Balances represent 100% share of the DBP.

Capital asset additions were \$1.1 million and \$11.4 million in the third quarter and nine months ended September 30, 2016, mainly related to drilling, completion and tie-in of wells. During the first nine months of 2016, DBP drilled 3 gross (2.5 net) wells.



#### HKMS Partnership

During 2015 and in the first nine months ended September 30, 2016 Harvest made various contributions to the HKMS that resulted in increase in its ownership percentage as reflected in the table below.

	September 30,	June 30,	March 31,	December 31,	September 30,	June 30,	March 31,	December 31,
	2016	2016	2016	2015	2015	2015	2015	2014
Harvest's ownership	70.21%	70.19%	70.15%	69.93%	69.16%	68.69%	49.49%	47.01%
KERR's ownership	29.79%	29.81%	29.85%	30.07%	30.84%	31.31%	50.51%	52.99%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

At September 30, 2016, Harvest received a total of \$19.4 million (December 31, 2015 - \$7.7 million) in distributions from the HKMS from inception of the joint venture

	Three Months Ended September 30			Nine Months	s Ended Septer	nber 30
	2016	2015	Change	2016	2015	Change
Revenues	5.6	6.1	(8%)	17.8	13.9	28%
Operating expenses and other	0.1	(0.2)	150%	(8.0)	(1.2)	33%
Depreciation and amortization	(0.9)	(0.8)	(13%)	(2.6)	(2.3)	(13%)
Finance costs	(4.9)	(4.9)	0%	(14.7)	(10.0)	(47%)
Net (loss) income (1)	(0.1)	0.2	(150%)	(0.3)	0.4	(175%)

<sup>(1)</sup> Balances represent 100% share of the HKMS.

The Gas Processing Agreement between the HKMS and DBP ensures that HKMS receives an 18% internal rate of return on capital deployed over the term of the contract. In order to guarantee this return, DBP is required to provide HKMS with a minimum monthly capital fee that is currently \$1.9 million a month. This capital fee is accounted for as revenue for HKMS and an operating expense for the DBP. In addition HKMS also generates revenue from charging an operating fee to recover operating expenses incurred. For the third quarter and nine months ended September 30, 2016 the partnership generated revenues of \$5.6 million and \$17.8 million, respectively (2015 –\$6.1 million and \$13.9 million).

Operating expenses of the facility are recovered through charging an operating fee to the producers. For the third quarter and nine months ended September 30, 2016 the partnership operating expense and other were a recovery of \$0.1 million and an expense of \$0.8 million, respectively (2015 – expense of \$0.2 million and \$1.2 million).

Depreciation has been calculated on a straight-line basis over a 30 year useful life. Based on the capital expenditures incurred to date, the depreciation on a monthly basis is approximately \$0.3 million per month. For the third quarter and nine months ended September 30, 2016 the partnership depreciation expense were \$0.9 million and \$2.6 million, respectively (2015 – \$0.8 million and \$2.3 million).

Finance costs mainly represent an accounting charge resulting from the Partner's contributions being classified as liabilities, as a result of the Gas Processing Agreement guaranteed returns. The finance costs represent the 18% rate of return on the partner's contributions. For the third guarter and nine months ended



September 30, 2016 the partnership finance costs was \$4.9 million and \$14.7 million, respectively (2015 – \$4.9 million and \$10.0 million).

See note 8 of the September 30, 2016 condensed interim consolidated financial statements for discussion of the accounting implications of these joint ventures.

#### **BLACKGOLD OIL SANDS**

#### **Pre-operating Results**

	Three Months Ended September 30		Nine Months Ended Se	ptember 30
	2016	2015	2016	2015
Expenses				
Pre-operating	2.0	3.7	7.8	9.1
General and administrative	0.6	0.8	1.7	2.2
Depreciation and amortization	0.2	0.2	0.5	0.3
Impairment of property, plant and equipment	_	262.0	_	262.0
(Gains) losses on disposition of assets	_	_	_	-
Pre-Operating loss <sup>(1)</sup>	(2.8)	(266.7)	(10.0)	(273.6)

<sup>(1)</sup> This is an non GAAP measure; please refer to "non-GAAP Measures" in this MD&A.

As the CPF was substantially completed during the first quarter of 2015, the operating expenses that were previously capitalized to property plant and equipment are now expensed on the income statement. For the third quarter and nine months ended September 30, 2016, Harvest recognized an operating loss of \$2.8 million and \$10.0 million (2015 –\$266.7 million and \$273.6 million) respectively, mainly relating to labour, power, maintenance and general and administrative expenses.

## **Capital Asset Additions**

	Three Months Ended September 30		Nine Months Ended Se	ptember 30
	2016	2015	2016	2015
Well equipment, pipelines and facilities	0.1	0.8	0.2	44.1
Pre-operating costs	_	_	_	7.0
Drilling and completion	<del>-</del>	_	_	0.4
Capitalized borrowing costs and other	(0.2)	0.1	(0.2)	14.0
Total BlackGold additions	(0.1)	0.9	-	65.5

The minimal capital spending during the third quarter and first nine months of 2016 reflects a halt in BlackGold activity since the first quarter of 2015.

## **Decommissioning Liabilities**

Harvest's BlackGold decommissioning liabilities at September 30, 2016 was \$64.0 million (December 31, 2015 - \$50.1 million) relating to the future remediation, abandonment, and reclamation of the steam assisted gravity drainage ("SAGD") wells and CPF. The increase in balance as at September 30, 2016 is mainly due to revisions to the estimate as a result of changes in the Bank of Canada long term interest rates. Please see the "Contractual Obligations and Commitments" section of this MD&A for the payments expected for each of the next five years and thereafter in respect of the decommissioning liabilities.



## **Project Development**

Harvest has been developing its BlackGold oil sands CPF under the engineering, procurement and construction ("EPC") contract. Initial drilling of 30 SAGD wells (15 well pairs) was completed by the end of 2012 and the majority of the well completion activities were completed by the end of 2014. More SAGD wells will be drilled in the future to compensate for the natural decline in production of the initial well pairs and maintain the Phase 1 production capacity of 10,000 bbl/d. During the first quarter of 2015 construction had been substantially completed, including the building of the CPF plant site, well pads, and connecting pipelines. Several systems have since been commissioned and others will be progressed slowly within a limited budget. The decision to complete commissioning of the CPF and commence steam injection depends on a number of factors including the bitumen price environment.

Harvest has recorded net \$1,080.6 million of costs on the entire project since acquiring the BlackGold assets in 2010. This \$1,080.6 million includes certain Phase 2 pre-investment which is expected to improve the capital efficiency over the project lifecycle. Under the EPC contract, \$94.9 million of the EPC costs will be paid in equal installments, without interest, over 10 years. Payments commenced during the second quarter of 2015 with two payments made on April 30, 2015. Harvest withheld the third deferred payment due April 30, 2016 as it is in process of conducting a comprehensive audit of costs and expenses incurred by the Contractor in connection with the work. The liability is considered a financial liability and is initially recorded at fair value, which is estimated as the present value of all future cash payments discounted using the prevailing market rate of interest for similar instruments. As at September 30, 2016, Harvest recognized a liability of \$64.4 million (December 31, 2015 - \$62.0 million) using a discount rate of 5.5% (December 31, 2015 - 5.5%).

As Harvest uses the unit of production method for depletion and the BlackGold assets currently have no production, no depletion on the BlackGold property, plant and equipment has been recorded. Minor depreciation has been recorded during the third quarter and first nine months of 2016 on administrative assets.

#### RISK MANAGEMENT, FINANCING AND OTHER

#### **Cash Flow Risk Management**

The Company at times enters into natural gas, crude oil, electricity and foreign exchange contracts to reduce the volatility of cash flows from some of its forecast sales and purchases, and when allowable, will designate these contracts as cash flow hedges. The following is a summary of Harvest's derivative contracts outstanding at September 30, 2016:



Contracts	Designated	as Hedges
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Contract Quantity	Type of Contract	Term		 value of ability
2,800 bbl/day	WCS price swap	Oct - Dec 2016	US\$33.50/bbl	\$ (0.4)

## **Contracts Not Designated as Hedges**

Contract Quantity	Type of Contract	Term/Expiry	Contract Price	Fair value of Liability		
12 MW	AESO power swap	Oct - Dec 2016	\$34.63/MWh	\$	(0.1)	
US\$380 million	Foreign exchange swap	October 2016	\$1.32 Cdn/US		(3.2)	
				\$	(3.3)	

Harvest has entered into U.S. dollar currency swap transactions related to a LIBOR borrowings, which results in a reduction of interest expense paid on Harvest's borrowings related to its credit facility. As a result of these transactions, Harvest's effective interest rate for borrowings under the credit facility for the three and nine months ended September 30, 2016 was 1.5% and 1.6%, respectively (2015 – 1.7% and 2.2%, respectively).

	Three Months Ended September 30										
		2016							2015		
Realized (gains) losses	(	Crude	· 1	Natural	Top-Up			Crude	1	<b>Natural</b>	
recognized in:	Power	Oil	Currency	Gas	Obligation	Total	Power	Oil	Currency	Gas	Total
Revenues	_	(0.7)	<u> </u>	_	_	(0.7)	_	(5.6)	) —	(0.5)	(6.1)
Derivative contract (gains)	0.5					0.5	1.6	_			1.6
Unrealized (gains) losses recognized in:											
OCI, before tax	_	(1.6)	_	_	_	(1.6)	_	(14.1)	) —	(0.3)	(14.4)
Derivative contract (gains)	0.2	_	- 6.7	_	2.5	9.4	2.1	_		_	2.1

	Nine Months Ended September 30										
		2016						2015			
Realized (gains) losses	(	Crude		Natural	Top-Up			Crude	I	<b>Natural</b>	
recognized in:	Power	Oil	Currency	Gas	Obligation	Total	Power	Oil	Currency	Gas	Total
Revenues	_	(0.4)	_	_	· –	(0.4)	_	(4.1)	)	(1.8)	(5.9)
Derivative contract (gains)	1.3	_	<u> </u>	_	<u> </u>	1.3	2.2	_	- 0.2	_	2.4
Unrealized (gains) losses recognized in:											
OCI, before tax	_		· –	_	· –		<b>—</b>	(10.8)	) —	(1.0)	(11.8)
Derivative contract (gains)	0.1	_	3.2	_	12.5	15.8	(0.6)	_	- —	_	(0.6)



#### **Finance Costs**

	Three Months Ended Se	ptember 30	Nine Months Ended September 30			
	2016	2015	2016	2015		
Credit facility <sup>(1)</sup>	4.4	3.8	13.8	17.5		
61/48% senior notes	6.8	12.1	30.3	34.6		
21/4% senior notes <sup>(1)</sup>	5.9	5.9	17.7	16.8		
2⅓% senior notes <sup>(1)</sup>	1.8	-	2.0	-		
Related party loans	10.2	7.0	28.1	20.1		
Amortization of deferred finance charges						
and other	0.6	0.6	2.0	1.5		
Interest and other financing charges	29.7	29.4	93.9	90.5		
Accretion of decommission and						
environmental remediation liabilities	3.5	4.6	13.3	14.0		
Accretion of long-term liability	0.7	0.8	2.4	1.7		
Less: capitalized interest	_	_	_	(9.7)		
Total finance costs	33.9	34.8	109.6	96.5		

<sup>(1)</sup> Includes guarantee fee to KNOC.

## **Currency Exchange**

	Three Months Ended Sep	otember 30	Nine Months Ended September		
	2016	2015	2016	2015	
Realized (gains) losses on foreign exchange	(13.6)	(0.1)	(38.7)	0.8	
Unrealized (gains) losses on foreign exchange	36.4	122.7	(69.3)	238.8	
Total (gains) losses on foreign exchange	22.8	122.6	(108.0)	239.6	

Currency exchange gains and losses are attributed to the changes in the value of the Canadian dollar relative to the U.S. dollar on the U.S. dollar denominated 6\%, 2\% and 2\% senior notes, the ANKOR and KNOC related party loan and on any U.S. dollar denominated monetary assets or liabilities. At September 30, 2016, the Canadian dollar had weakened compared to the US dollar as at June 30, 2016 resulting in an unrealized foreign exchange loss of \$36.4 million for the third quarter of 2016 (2015 -\$122.7 million). Harvest recognized a realized foreign exchange gain of \$13.6 million for the third quarter of 2016 (2015 -\$0.1 million gain) as a result of the settlement of U.S. dollar denominated transactions and \$15.7 million of which relates to the settlement of the ANKOR loan. During the nine months ending September 30, 2016, the Canadian dollar had strengthened compared to the US dollar as at December 31, 2015 resulting in an unrealized foreign exchange gain of \$69.3 million (2015 -\$238.8 million loss). Harvest recognized a realized foreign exchange gain of \$38.7 million for the first nine months of 2016 (2015 -\$0.8 million loss) as a result of the settlement of U.S. dollar denominated transactions, \$15.7 million of which relates to the settlement of the ANKOR loan and \$16.3 million of which relates to the 6\% senior notes debt exchange transaction. For a discussion on the ANKOR loan transaction, please refer to the related party transactions section below.

#### **Deferred Income Taxes**

For the third quarter and nine months ended September 30, 2016 Harvest did not record a deferred income tax recovery (2015 – \$189.4 million and \$313.9 million, respectively). Harvest's deferred income tax asset will fluctuate during each accounting period to reflect changes in the temporary differences between the book value and tax basis of assets and liabilities. Currently, the principal sources of temporary differences relate to the Company's property, plant and equipment, decommissioning liabilities and the unclaimed tax pools.



## **Related Party Transactions**

The following provides a summary of the related party transactions between Harvest and KNOC for the quarter ended September 30, 2016:

#### Related Party Loans

Related		Interest		Carryin	g Value <sup>(1)</sup>	Interest I	Payable
Party	Principal	Rate	<b>Maturity Date</b>	Sept 30, 2016	Dec 31, 2015	Sept 30, 2016	Dec 31, 2015
KNOC	US\$171	5.91%	Dec 31, 2017	\$ 224.3	\$ 166.1	\$ 12.9 \$	4.1
KNOC	\$200	5.30%	Dec 30, 2018	194.8	193.2	25.5	16.7
KNOC	US\$184.8	4.66%	Oct 2, 2017	242.4	-	2.7	-
ANKOR	US\$170	4.62%	Oct 2, 2017	-	235.	-	14.6

				Interest expense							
				Three Months ended			Nine Months E	nded			
Related		Interest		Septer	mber 3	0	September 3	30			
Party	Principal	Rate	Maturity Date	2016		2015	2016	2015			
KNOC	US\$171	5.91%	Dec 31, 2017 \$	3.3	\$	0.9 \$	9.0 \$	2.5			
KNOC	\$200	5.30%	Dec 30, 2018	3.5		3.5	10.4	10.3			
KNOC	US\$184.8	4.66%	Oct 2, 2017	2.7		-	2.7	_			
ANKOR	US\$170	4.62%	Oct 2, 2017	0.7		2.6	5.9	7.4			

On June 30, 2016 Harvest entered into an US\$184.8 million loan agreement with KNOC, due on October 2, 2017. During the third quarter of 2016, Harvest drew down the US\$184.8 million and used the proceeds to repay the US\$170 million ANKOR loan, including accrued interest. ANKOR is a fully-owned subsidiary of KNOC. As a result of this transaction, all related party loans are with KNOC. The related party loans are unsecured and the loan agreements contain no restrictive covenants.

Subsequent to September 30, 2016, KNOC and Harvest Board of Directors approved the conversion of all KNOC's outstanding related party loans plus accrued interest to common equity. The transaction is subject to certain registration requirements involving the government of South Korea and is expected to close in the fourth quarter of 2016. After the transaction closes there will be no related party loans outstandingThe transaction provides significant saving to Harvest by reducing interest expense by approximately \$40.0 million annually, improves the company's balance sheet metrics and is further evidence of KNOC's continuing financial support of Harvest.



	Transaction		Balance Outstanding					
	Three Months E	Ended	Nine Months I	Ended	Accounts Payable as at			
	September 3	30	September	30	September 30	December 31		
	2016	2015	2016	2015	2016	2015		
G&A Expenses								
KNOC <sup>(1)</sup>	0.1	(2.0)	0.3	(4.6)	0.9	0.8		
Finance costs								
KNOC <sup>(2)</sup>	2.5	1.2	6.7	3.4	4.0	3.5		

Amounts relate to the payments to (reimbursement from) KNOC for secondee salaries.

The Company identifies its related party transactions by making inquiries of management and the Board of Directors, reviewing KNOC's subsidiaries and associates, and performing a comprehensive search of transactions recorded in the accounting system. Material related party transactions require the Board of Directors' approval. Also see note 8, "Investment in Joint Ventures" in the September 30, 2016 condensed interim consolidated financial statements for details of related party transactions with DBP and HKMS.

#### **CAPITAL RESOURCES**

The following table summarizes Harvest's capital structure and provides the key financial ratios defined in the credit facility agreement.

	September 30, 2016	December 31, 2015
Credit facility <sup>(1)</sup>	888.6	926.6
61/4% senior notes (US\$282.5 million) <sup>(1)(2)</sup>	370.5	692.0
21/2% senior notes (US\$630 million) <sup>(1)(2)</sup>	826.4	871.9
21/3% senior notes (US\$195.8 million) <sup>(2)</sup>	256.8	_
Related party loans (US\$355.8 million and CAD\$200 million) <sup>(2)(3)</sup>	666.7	601.4
	3,009.0	3,091.9
Shareholder's deficiency		
386,078,649 common shares issued	(461.3)	(275.3)
	2,547.7	2,816.6

<sup>(1)</sup> Excludes capitalized financing fees

On June 16, 2016 Harvest completed an exchange of a significant portion of its 6\%% senior notes due 2017 for new 2\%% senior notes due 2021, at an exchange ratio of US\$900 principal amount of the new 2\%% senior notes for each US\$1,000 principal amount of the old 6\%% senior notes. US\$217.5 million of the old 6\%% senior notes was exchanged for US\$195.8 million new 2\%% senior notes. The extinguishment of the old 6\%% senior notes resulted in a gain of \$19.7 million and a realized foreign exchange gain of \$16.3 million. The transaction provides significant saving to Harvest by reducing interest expense by US\$9.9 million annually, as well as reduction in principal of US \$21.7 million.

<sup>(2)</sup> Charges from KNOC for the irrevocable and unconditional guarantee they provided on Harvest's 21/4%, 21/4% senior notes and the senior unsecured credit facility. A guarantee fee of 52 and 37 basis points per annum is charged by KNOC on the 21/4% and 21/4% senior notes, respectively and 37 basis points per annum on the credit facility.

<sup>(2)</sup> Face value converted at the period end exchange rate

<sup>(3)</sup> As at December 31, 2015, related party loans comprised of US\$170 million from ANKOR, US\$120 million from KNOC and \$200 million from KNOC.



During 2015, Harvest amended its \$1 billion syndicated revolving credit facility and replaced it with a KNOC guaranteed \$1.0 billion revolving credit facility that matures on April 30, 2017, with a syndicate of nine financial institutions. A guarantee fee of 0.37% per annum of the principal balance is payable to KNOC semi-annually.

Under the amended credit facility, applicable interest and fees are based on a margin pricing grid based on the Moody's and S&P credit ratings of KNOC. The financial covenants under the previous credit facility were deleted and replaced with a new covenant: Total Debt to Capitalization ratio of 70% or less. At December 31, 2015, Harvest was in violation of the debt covenant and the carrying value of the credit facility, \$923.8 million, was reclassified from long-term debt to a current liability. On February 5, 2016 Harvest's syndicate banks consented to a waiver of this covenant for the duration of the term of the credit facility and the maturity date remains at April 30, 2017, and the credit facility was classified as current as at September 30, 2016.

#### **LIQUIDITY**

The Company's liquidity needs are met through the following sources: cash generated from operations, proceeds from asset dispositions, joint arrangements, borrowings under the credit facility, related party loans, long-term debt issuances and capital injections by KNOC. Harvest's primary uses of funds are operating expenses, capital expenditures, and interest and principal repayments on debt instruments.

Cash used in operating activities for the three months ended September 30, 2016 was \$8.5 million (2015 – \$40.7 million cash generated from operations). The decrease in the third quarter of 2016 is mainly a result of reduced expenses and changes in working capital requirement partially offset by lower revenues. Cash used in operating activities for the nine months ended September 30, 2016 was \$48.4 million (2015 – \$14.4 million). The increase in the first nine months of 2016 is mainly a result lower revenues partially offset by reduced expenses and changes in working capital requirement.

Cash contributions from Harvest's Upstream operations for the third quarter and September 30, 2016 was \$25.2 million and \$41.3 million, respectively (2015 –\$53.1 million and \$124.6 million). The decrease in Upstream's cash contribution for the third quarter and nine months as compared to 2015 is mainly due to the decreases in average realized prices and lower sales volumes, partially offset by lower expenses.

Harvest funded capital expenditures for the third quarter and nine months ended September 30, 2016 of \$2.4 million and \$5.3 million, respectively (2015 –\$19.9 million and \$225.1 million) with the proceeds from property dispositions and borrowings under both the credit facility and KNOC subordinated loan.

Harvest net drawings from the credit facility was \$3.7 million (2015 – \$6.0 million) during the third quarter ended September 30, 2016. Harvest made a net repayment \$35.2 million during nine month period ended September 30, 2016 (2015 – \$260.4 million net drawings).

Harvest had a working capital deficiency of \$989.8 million as at September 30, 2016, as compared to a \$1,070.5 million deficiency at December 31, 2015, mainly due to the inclusion of the credit facility as current. Harvest is in consultation with KNOC, who provides a guarantee on the credit facility, about the credit facility and 2017 senior note refinancing plans and anticipates engaging discussion with its syndicate banks to



extend the maturity of the credit facility later in 2016. Harvest's working capital is expected to fluctuate from time to time, and will be funded from cash flows from operations and borrowings from the credit facility managing the collection and payment of accounts receivables and accounts payables respectively and using the proceeds from possible sale of assets, as required.

Harvest ensures its liquidity through the management of its capital structure, seeking to balance the amount of debt and equity used to fund investment in each of our operating segments. Harvest evaluates its capital structure using the same financial covenant ratios as the ones that were externally imposed under the Company's credit facility and the senior notes. The Company continually monitors its credit facility covenants and actively takes steps, such as reducing borrowings, increasing capitalization, amending or renegotiating covenants as and when required.

In response to the low commodity price environment, Harvest plans to constrain its capital expenditures in 2016, focusing on capital maintenance and regulatory activities. Harvest also continues to postpone first steam for the BlackGold project in response to the unfavourable heavy oil prices and will continually assess the commodity price environment to determine when to complete commissioning of the CPF and first steam injection.

Harvest is a significant subsidiary for KNOC in terms of production and reserves. KNOC has directly or indirectly invested and provided financial support to Harvest since 2009 and, as at the date of preparation of this MD&A, it is the Company's expectation that such support will continue for at least next twelve months so that Harvest is able to continue as a going concern.

#### **Contractual Obligations and Commitments**

Harvest has recurring and ongoing contractual obligations and estimated commitments entered into in the normal course of operations. As at September 30, 2016, Harvest has the following significant contractual obligations and estimated commitments:

	Payments Due by Period									
_	1 year	2-3 years	4-5 years	After 5 years	Total					
Debt repayments <sup>(1)</sup>	888.6	1,863.5	256.8	_	3,008.9					
Debt interest payments <sup>(1) (2)</sup>	61.4	144.0	13.9	_	219.3					
Purchase commitments <sup>(3)</sup>	22.1	19.5	19.0	61.0	121.6					
Operating leases	6.8	15.3	17.2	30.8	70.1					
Firm processing commitments	15.5	25.4	18.2	36.7	95.8					
Firm transportation agreements	31.7	60.0	31.6	50.1	173.4					
Employee benefits <sup>(4)</sup>	1.7	0.6	_	_	2.3					
Decommissioning and environmental										
liabilities <sup>(5)</sup>	25.6	68.8	37.2	1,099.2	1,230.8					
Total	1,053.4	2,197.1	393.9	1,277.8	4,922.2					
(4) A server se servet ent fensions such server note		·		·	·					

<sup>(1)</sup> Assumes constant foreign exchange rate.

<sup>(2)</sup> Assumes interest rates as at September 30, 2016 will be applicable to future interest payments.

<sup>(3)</sup> Relates to the BlackGold deferred payment under the EPC contract (see "BlackGold Oil Sands" section of this MD&A for details), and revised estimated capital costs for the Bellshill area (see "Impairment of Property, Plant & Equipment" section of this MD&A for details).

<sup>(4)</sup> Relates to the long-term incentive plan payments.

<sup>(5)</sup> Represents the undiscounted obligation by period.



## **Off Balance Sheet Arrangements**

See "Investments in Joint Ventures" section in this MD&A and note 8, "Investment in Joint Ventures" in the September 30, 2016 condensed interim consolidated financial statements.

#### **SUMMARY OF QUARTERLY RESULTS**

The following table and discussion highlights the third quarter of 2016 results relative to the preceding 7 quarters:

	2016			2015				2014
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
FINANCIAL								
Revenue, Upstream	59.2	62.2	45.9	25.6	110.6	120.7	107.4	172.7
Revenue, Downstream <sup>(1)</sup>								321.2
Total Revenues and other income	59.2	62.2	45.9	25.6	110.6	120.7	107.4	493.9
Net income (loss) from continuing								
operations	(106.9)	(65.7)	(13.1)	(894.2)	(588.7)	(87.0)	(223.5)	(275.8)
Net loss from discontinued operations		_	_	(15.5)	_	_	_	(61.7)
Net loss	(106.9)	(65.7)	(13.1)	(909.7)	(588.7)	(87.0)	(223.5)	(337.5)
OPERATIONS								
Continuing Operations								
Daily sales volumes (boe/d) <sup>(3)</sup>	30,051	34,440	36,986	38,141	43,356	41,716	43,770	42,539
Realized price prior to hedging (\$/boe)	28.03	26.50	20.86	27.89	31.47	37.85	31.85	47.99
Discontinued Operations <sup>(1)</sup>								
Average daily throughput (bbl/d)	_	_	_	_	_	_	_	76,455
Average refining gross margin								
(US\$/bbl) <sup>(3)</sup>	_	_	_	_	_	_	_	2.76

<sup>(1)</sup> Downstream operations have been classified as "Discontinued Operations" as a result of disposition on November 13, 2014.

The quarterly revenues and cash from operating activities are mainly impacted by the Upstream sales volumes, realized prices and operating expenses and previously, Downstream throughput volumes, cost of feedstock and refined product prices. Significant items that impacted Harvest's quarterly revenues include:

- Total revenues were highest in the fourth quarter of 2014, as a result of high daily sales volumes and throughput volumes from discontinued operations and lowest in the fourth quarter of 2015 due to low realized prices combined with low sales volumes from continuing operations and the absence of revenues from discontinued operations.
- The declines in Upstream's sales volumes since 2014 were mainly due to asset dispositions and a capital program that was insufficient to offset declines in production.

<sup>(2)</sup> This is a non-GAAP measure; please refer to "Non-GAAP Measures" in this MD&A.

<sup>(3)</sup> Excludes volumes from the DBP



Net income (loss) reflects both cash and non-cash items. Changes in non-cash items including deferred income tax, DD&A expense, accretion of decommissioning and environmental remediation liabilities, impairment of long-lived assets, unrealized foreign exchange gains and losses, and unrealized gains and losses on derivative contracts impact net loss from period to period. For these reasons, the net loss may not necessarily reflect the same trends as revenues or cash from operating activities, nor is it expected to. The net loss from continuing operations in the third quarter of 2016 is mainly a result of lower realized prices and sales volumes. The net loss from continuing operations in the second quarter of 2016 is mainly a result of lower realized prices and sales volumes, and a \$10.6 million loss from joint ventures. The net loss from continuing operations in the first quarter of 2016 is mainly a result of lower realized prices and sales volumes, and a \$18.5 million loss from joint ventures. The net loss from continuing operations in the fourth quarter of 2015 is mainly a result of lower realized prices and sales volumes, a \$620.1 million impairment expense, and a \$71.5 million loss from joint ventures. The net loss from continuing operations in the third quarter of 2015 is mainly a result of lower realized prices and sales volumes and a \$542.0 million impairment expense. The net loss from continuing operations in the second guarter of 2015 is mainly a result of a result of lower realized prices and sales volumes and a \$70.7 million impairment expense. The net loss from continuing operations in the first quarter of 2015 was mainly a result of lower realized prices and sales volumes, a \$140.5 million foreign exchange loss and a \$23.5 million impairment expense. The net loss from continuing operations in the fourth quarter of 2014 was mainly due to the \$267.6 million impairment expense.

#### **CRITICAL ACCOUNTING ESTIMATES**

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. Further information on the basis of preparation and significant accounting policies and estimates can be found in the notes to the audited consolidated financial statements for the year ended December 31, 2015. There have been no changes to the accounting policies and critical accounting estimates in the third quarter of 2016.

#### RECENT ACCOUNTING PRONOUNCEMENTS

There were no new or amended standards issued during the nine months ended September 30, 2016 that are applicable to Harvest in future periods. A description of additional accounting pronouncements that will be adopted by Harvest in future periods can be found in note 3 of the audited consolidated financial statements for the year ended December 31, 2015.

#### OPERATIONAL AND OTHER BUSINESS RISKS FOR CONTINUING OPERATIONS

Harvest's operational and other business risks remain unchanged from those discussed in the annual MD&A and AIF for the year ended December 31, 2015 as filed on SEDAR at <a href="https://www.sedar.com">www.sedar.com</a>.



#### **CHANGES IN REGULATORY ENVIRONMENT**

Harvest's regulatory environment remains unchanged from that discussed in the annual MD&A and AIF for the year ended December 31, 2015 as filed on SEDAR at <a href="https://www.sedar.com">www.sedar.com</a>.

#### INTERNAL CONTROL OVER FINANCIAL REPORTING

Harvest is required to comply with National Instrument 52-109 "Certification of Disclosure in Issuers' Annual and Interim Filings". The certificate requires that Harvest disclosure in the interim MD&A any significant changes or material weaknesses in Harvest's internal control over financial reporting that occurred during the period that have materially affected, or are reasonably likely to materially affect Harvest's internal controls over financial reporting. Harvest confirms that no such significant changes or weaknesses were identified in Harvest's internal controls over financial reporting during the third quarter and first nine months of 2016 described in the annual MD&A for the year ended December 31, 2015 as filed on SEDAR at www.sedar.com.

#### **NON-GAAP MEASURES**

Throughout this MD&A, Harvest uses certain terms or performance measure commonly used in the oil and natural gas industry that are not defined under IFRS (hereinafter also referred to as "GAAP"). These non-GAAP measures do not have any standardized meaning prescribed by IFRS and therefore may not be comparable with the calculation of similar measures of other companies. The data presented is intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS. These non-IFRS measures should be read in conjunction with the Company's audited consolidated financial statements and the accompanying notes. The determination of the non-GAAP measures have been illustrated throughout this MD&A, with reconciliations to IFRS measures and/or account balances, except for cash contribution (deficiency) which is shown below.

## **BOE** presentation

Boe means barrel of oil equivalent. All boe conversions in this MD&A are derived by converting gas to oil at the ratio of six thousand cubic feet ("Mcf") of natural gas to one barrel ("Bbl") of oil. Boe may be misleading, particularly if used in isolation. A Boe conversion rate of 1 Bbl : 6 Mcf is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. Given that the value ratio of oil compared to natural gas based on currently prevailing prices is significantly different than the energy equivalency ratio of 1 Bbl : 6 Mcf, utilizing a conversion ratio of 1 Bbl : 6 Mcf may be misleading as an indication of value.

"Operating income (loss)" and "pre-operating loss" is a non-GAAP measure which Harvest uses as a performance measure to provide comparability of financial performance between periods excluding non-operating items. Harvest also uses this measure to assess and compare the performance of its operating segments. The amounts disclosed in the MD&A reconcile to segmented information in the financial statements.



"Operating netbacks" is calculated on a per boe basis and include revenues, operating expenses, transportation and marketing expenses, and realized gains or losses on derivative contracts. Operating netback is utilized by Harvest and other to analyze the operating performance of its oil and natural gas assets.

"Total debt to total capitalization" is a term defined in Harvest's amended credit facility agreement for the purpose of calculation of the financial covenant. The non-GAAP measures do not have any standardized meaning prescribed by GAAP and may not be comparable to similar measures used by other issuers.

"Average refining gross margin" is commonly used in the refining industry to reflect the net funds received from the sale of refined products after considering the cost to purchase the feedstock and is calculated by deducting purchased products for resale and processing from total revenue.

"Cash contribution (deficiency) from operations" is calculated as operating income (loss) adjusted for non-cash items. The measure demonstrates the ability of the each segment of Harvest to generate the cash from operations necessary to repay debt, make capital investments, and fund the settlement of decommissioning and environmental remediation liabilities. Cash contribution (deficiency) from operations represents operating income (loss) adjusted for non-cash expense items within: operating, general and administrative, exploration and evaluation, depletion, depreciation and amortization, gains on disposition of assets, derivative contracts gains or losses, impairment and other charges, and the inclusion of cash interest, realized foreign exchange gains or losses and other cash items not included in operating income (loss). The measure demonstrates the ability of Harvest's upstream segment to generate cash from operations and is calculated before changes in non-cash working capital. The most directly comparable additional GAAP measure is operating income (loss). Operating income (loss) as presented in the notes to Harvest's consolidated financial statements is reconciled to cash contribution (deficiency) from operations below.

		Three Mo	nths End	led Septer	mber 30	
	Upst	ream	Black	Gold	Total	
	2016	2015	2016	2015	2016	2015
Operating loss	(37.9)	(354.0)	(2.8)	(266.7)	(40.7)	(620.7)
Adjustments:						
Loss from joint ventures	6.6	9.8	_	_	6.6	9.8
Operating, non-cash	_	_	_	_	_	
General and administrative, non-cash	_	10.9	_	_	_	10.9
Exploration and evaluation, non-cash	0.5	0.6	_	_	0.5	0.6
Depletion, depreciation and amortization	61.4	102.8	0.2	0.2	61.6	103.0
(Gains) losses on disposition of assets	(17.6)	0.9	_	_	(17.6)	0.9
Unrealized losses on derivative contracts	9.5	2.1	_	_	9.5	2.1
Impairment and other charges, non-cash	2.7	280.0	_	262.0	2.7	542.0
Cash contribution (deficiency) from operations	25.2	53.1	(2.6)	(4.5)	22.6	48.6
Inclusion of items not attributable to segments:						
Net cash interest					22.5	20.2
Realized foreign exchange gains					(13.6)	(0.1)
Consolidated cash contribution from operations					13.7	28.5



	Nine Months Ended September 30					
	Upst	Upstream		Gold	Total	
	2016	2015	2016	2015	2016	2015
Operating loss	(184.4)	(598.3)	(10.0)	(273.6)	(194.4)	(871.9)
Adjustments:						
Loss from joint ventures	35.7	25.9	_	_	35.7	25.9
Operating, non-cash	0.3	(0.9)	_	_	0.3	(0.9)
General and administrative, non-cash	0.9	12.9	_	_	0.9	12.9
Exploration and evaluation, non-cash	2.5	5.2	_	_	2.5	5.2
Depletion, depreciation and amortization	202.7	300.0	0.5	0.3	203.2	300.3
(Gains) losses on disposition of assets	(34.9)	6.2	_	_	(34.9)	6.2
Unrealized (gains) losses on derivative contracts	15.8	(0.6)	_	_	15.8	(0.6)
Impairment and other charges, non-cash	2.7	374.2		262.0	2.7	636.2
Cash contribution (deficiency) from operations	41.3	124.6	(9.5)	(11.3)	31.8	113.3
Inclusion of items not attributable to segments:						
Net cash interest					67.0	55.2
Realized foreign exchange losses (gains)					(38.7)	8.0
Consolidated cash contribution from operations					3.5	57.3

#### FORWARD-LOOKING INFORMATION

This MD&A highlights significant business results and statistics from the consolidated financial statements for the three months and nine months ended September 30, 2016 and the accompanying notes thereto. In the interest of providing Harvest's lenders and potential lenders with information regarding Harvest, including the Company's assessment of future plans and operations, this MD&A contains forward-looking statements that involve risks and uncertainties.

Such risks and uncertainties include, but are not limited to: risks associated with conventional petroleum and natural gas operations; risks associated with the construction of the oil sands project; the volatility in commodity prices, interest rates and currency exchange rates; risks associated with realizing the value of acquisitions; general economic, market and business conditions; changes in environmental legislation and regulations; the availability of sufficient capital from internal and external sources; and, such other risks and uncertainties described from time to time in regulatory reports and filings made with securities regulators. The impact of any one risk, uncertainty or factor on a particular forward-looking statement is not determinable with certainty as these factors are interdependent, and management's future course of action would depend on the assessment of all information at that time. Please also refer to "Operational and Other Business Risks" in this MD&A and "Risk Factors" in the Annual Information Form for detailed discussion on these risks.

Forward-looking statements in this MD&A include, but are not limited to: commodity prices, price risk management activities, acquisitions and dispositions, capital spending and allocation of such to various projects, reserve estimates and ultimate recovery of reserves, potential timing and commerciality of Harvest's capital projects, the extent and success rate of Upstream and BlackGold drilling programs, the ability to achieve the maximum capacity from the BlackGold central processing facilities, availability of the credit facility, access and ability to raise capital, ability to maintain debt covenants, debt levels, recovery of long-lived assets, the timing and amount of decommission and environmental related costs, income taxes, cash



from operating activities, regulatory approval of development projects and regulatory changes. For this purpose, any statements that are contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Forward-looking statements often contain terms such as "may", "will", "should", "anticipate", "expect", "target", "plan", "potential", "intend", and similar expressions.

All of the forward-looking statements in this MD&A are qualified by the assumptions that are stated or inherent in such forward-looking statements. Although Harvest believes that these assumptions are reasonable based on the information available to us on the date such assumptions were made, this list is not exhaustive of the factors that may affect any of the forward-looking statements and the reader should not place an undue reliance on these assumptions and such forward-looking statements. The key assumptions that have been made in connection with the forward-looking statements include the following: that the Company will conduct its operations and achieve results of operations as anticipated; that its development plans and sustaining maintenance programs will achieve the expected results; the general continuance of current or, where applicable, assumed industry conditions; the continuation of assumed tax, royalty and regulatory regimes; the accuracy of the estimates of the Company's reserve volumes; commodity price, operation level, and cost assumptions; the continued availability of adequate cash flow and debt and/or equity financing to fund the Company's capital and operating requirements as needed; and the extent of Harvest's liabilities. Harvest believes the material factors, expectations and assumptions reflected in the forward-looking statements are reasonable, but no assurance can be given that these factors, expectations and assumptions will prove to be correct.

Although management believes that the forward-looking information is reasonable based on information available on the date such forward-looking statements were made, no assurances can be given as to future results, levels of activity and achievements. Therefore, readers are cautioned not to place undue reliance on forward-looking statements as the plans, intentions or expectations upon which the forward-looking information is based might not occur. Forward-looking statements contained in this MD&A are expressly qualified by this cautionary statement.

#### **ADDITIONAL INFORMATION**

Further information about us can be accessed under our public filings found on SEDAR at <a href="www.sedar.com">www.sedar.com</a> or at <a href="www.harvestenergy.ca">www.harvestenergy.ca</a>. Information can also be found by contacting our Investor Relations department at (403) 265-1178 or at 1-866-666-1178.



# CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (UNAUDITED)

As at (millions of Canadian dollars)	Notes	September 30, 2016		December 31, 2015	
Assets					
Current assets					
Accounts receivable		\$	35.9	\$	57.9
Prepaid expenses and other			6.7		11.6
			42.6		69.5
Non-current assets					
Deferred income tax asset			711.5		711.5
Exploration and evaluation assets	6		31.4		33.0
Property, plant and equipment	5		2,554.5		2,845.6
Investments in joint ventures	8		117.4		119.5
Goodwill	7		137.3		149.0
			3,552.1		3,858.6
Total assets		\$	3,594.7	\$	3,928.1
Liabilities					
Current liabilities					
Accounts payable and accrued liabilities		\$	119.3	\$	166.8
Taxes payable			3.7		3.7
Current portion of provisions	13		18.3		45.7
Credit facility	9, 11		887.1		923.8
Derivative contracts	12		3.7		
			1,032.1		1,140.0
Non-current liabilities					
Long-term debt	10		1,451.4		1,554.6
Related party loans	19		702.6		629.9
Long-term liability	14		71.0		67.7
Non-current provisions	13		798.9		811.2
·			3,023.9		3,063.4
Total liabilities		\$	4,056.0	\$	4,203.4
Shareholder's equity (deficiency)					
Shareholder's capital			3,860.8		3,860.8
Contributed surplus			10.5		10.5
Deficit			(4,332.3)		(4,146.6)
Accumulated other comprehensive loss	18		(0.3)		
Total shareholder's deficiency			(461.3)		(275.3)
Total liabilities and shareholder's deficiency		\$	3,594.7	\$	3,928.1

Commitments [Note 20] Subsequent Events [Note 19]

The accompanying notes are an integral part of these condensed interim consolidated financial statements.



## CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (UNAUDITED)

		Three months Septembe		Nine months ended September 30		
(millions of Canadian dollars)	Notes	2016	2015	2016	2015	
Petroleum and natural gas sales		\$ 78.5 \$	131.9 \$	231.5 \$	401.3	
Royalties		(12.7)	(11.5)	(28.6)	(36.8)	
Revenues		65.8	120.4	202.9	364.5	
Expenses						
Operating		30.8	64.7	127.5	208.1	
Transportation and marketing		(0.4)	1.3	1.9	4.3	
General and administrative		12.4	15.1	41.6	48.4	
Depletion, depreciation and amortization	5	61.6	103.0	203.2	300.3	
Exploration and evaluation	6	0.5	0.6	2.5	5.2	
Loss from joint ventures	8	6.6	9.8	35.7	25.9	
Losses (gains) on disposition of assets	5	(17.6)	0.9	(34.9)	6.2	
Finance costs	15	33.9	34.8	109.6	96.5	
Derivative contract losses	12	9.9	3.7	17.1	1.8	
Foreign exchange loss (gain)	16	22.8	122.6	(108.0)	239.6	
Loss (gain) on senior notes exchange	10	0.1	_	(19.7)		
Loss on onerous contract	5, 13	9.4	_	9.4		
Impairment	5, 13	2.7	542.0	2.7	636.2	
Loss before income tax		(106.9)	(778.1)	(185.7)	(1,208.0)	
Current income tax expense		_	_	_	5.1	
Income tax recovery		_	(189.4)	_	(313.9)	
Net loss		\$ (106.9) \$	(588.7) \$	(185.7) \$	(899.2)	
Other comprehensive loss ("OCL")						
Items that may be reclassified to net income						
Gain (loss) on designated cash flow hedges, net of tax	12, 18	0.6	6.1	(0.3)	4.4	
Comprehensive loss	·	\$ (106.3) \$	(582.6)	(186.0) \$	(894.8)	

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDER'S EQUITY (DEFICIENCY) (UNAUDITED)

(millions of Canadian dollars)	Notes	_	Shareholder's Capital	(	Contributed Surplus	Deficit	С	Accumulated Other comprehensive ncome (Loss) ("AOCI")	;	Total Shareholder's Equity (Deficiency)
Balance at December 31, 2015		\$	3,860.8	\$	10.5	\$ (4,146.6)	\$	<u> </u>	\$	(275.3)
Losses on derivatives designated as cash flow hedges, net of tax Net loss	18		_		_	— (195.7)		(0.3)		(0.3)
Balance at September 30, 2016		\$	3,860.8	\$	10.5	\$ (185.7) (4,332.3)	\$	(0.3)	\$	(185.7) <b>(461.3)</b>
		Ť	0,000.0	Ť		 (1,002.0)	Ť	(0.0)		(10110)
Balance at December 31, 2014		\$	3,860.8	\$	10.3	\$ (2,337.7)	\$	1.4	\$	1,534.8
Gains on derivatives designated as cash flow hedges, net of tax	18		_		_	_		4.4		4.4
Net loss			_		_	(899.2)		_		(899.2)
Shareholder loan			_		0.2	_		_		0.2
Balance at September 30, 2015		\$	3,860.8	\$	10.5	\$ (3,236.9)	\$	5.8	\$	640.2

The accompanying notes are an integral part of these condensed interim consolidated financial statements.



## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

Nine months ended September 30 (millions of Canadian dollars) Notes 2016 2015 Cash provided by (used in) **Operating Activities** \$ Net loss (185.7)(899.2)Items not requiring cash 25.9 8 35.7 Loss from joint ventures Depletion, depreciation and amortization 5 203.2 300.3 Non-cash finance costs 15 42.6 41.3 12 15.8 Unrealized losses (gains) on derivative contracts (0.6)Unrealized loss (gain) on foreign exchange 16 (69.3)238.8 Non-cash exploration and evaluation costs 2.5 5.2 6 Losses (gains) on disposition of assets 5 (34.9)6.2 Loss (gain) on senior notes exchange 10 (19.7)Deferred income tax recovery (313.9)Loss on onerous contract 13 9.4 Impairment 5 2.7 636.2 Other non-cash items 1.2 12.0 10 Realized foreign exchange gain on senior notes exchange (16.3)Settlement of decommissioning and environmental remediation liabilities 13 (4.2)(10.7)Change in non-cash working capital 17 (31.5)(55.8)\$ Cash used in operating activities (48.5)\$ (14.3)**Financing Activities** 9 (35.3)260.4 Credit facility (repayment) borrowings, net 19 71.9 Borrowings from related party loans 148.5 Senior notes exchange costs 10 (5.2)\$ Cash from financing activities 31.4 408.9 **Investing Activities** 5 (4.3)Additions to property, plant and equipment (206.9)Additions to exploration and evaluation assets 6 (1.0)(1.1)5 74.8 Property dispositions (acquisitions), net 31.8 Corporate acquisition, net of cash acquired (34.9)8 (45.5)Investment in joint ventures (84.2)13.4 Distributions received from joint ventures 8 4.3 Change in non-cash working capital 17 (20.3)(103.6)Cash from (used) in investing activities \$ 17.1 \$ (394.6)Change in cash Cash, at beginning of the period \$ Cash, at end of the period \$ Interest paid \$ 54.7 \$ 39.2

The accompanying notes are an integral part of these condensed interim consolidated financial statements.



#### NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the three and nine months ended September 30, 2016 and 2015 (Tabular amounts in millions of Canadian dollars unless otherwise indicated) (unaudited)

## 1. Nature of Operations and Structure of the Company

Harvest Operations Corp. ("Harvest", "HOC" or the "Company") is an energy company in the business of the exploration, development, and production of crude oil, bitumen, natural gas and natural gas liquids in western Canada. Harvest has two reportable segments; Upstream and BlackGold oil sands. For further information regarding these reportable segments, see note 4.

Harvest is a wholly owned subsidiary of Korea National Oil Corporation ("KNOC"). The Company is incorporated and domiciled in Canada. Harvest's principal place of business is located at 1500, 700 – 2<sup>nd</sup> Street SW, Calgary, Alberta, Canada T2P 2W1.

#### 2. Basis of Presentation

These condensed interim consolidated financial statements have been prepared in accordance with the International Accounting Standard ("IAS") 34 – "Interim Financial Reporting" using accounting policies consistent with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). These financial statements are condensed as they do not include all of the information required by IFRS for annual financial statements and therefore should be read in conjunction with Harvest's audited consolidated financial statements for the year ended December 31, 2015.

The condensed interim consolidated financial statements were approved and authorized for issue by the Board of Directors on November 9, 2016.

#### **Basis of Measurement**

The condensed interim consolidated financial statements have been prepared on the historical cost basis except for derivative financial instruments, which are measured at fair value.

## **Functional and Presentation Currency**

In these condensed interim consolidated financial statements, unless otherwise indicated, all dollar amounts are expressed in Canadian dollars, which is the Company's functional currency. All references to US\$ are to United States dollars.

#### **Use of Estimates and Judgment**

Significant estimates and judgment used in the preparation of the financial statements are described in note 5 of the annual Consolidated Financial Statements as at and for the year ended December 31, 2015. There have been no significant changes to the use of estimates or judgments since December 31, 2015, except for at June 30, 2016 Harvest re-aligned certain cash generating units with its current asset base as a result of ongoing divestiture activity and corporate re-organization.

## 3. Significant Accounting Policies

These condensed interim consolidated financial statements follow the same accounting principles and methods of application as those disclosed in note 4 of the Company's annual Consolidated Financial Statements as at and for the year ended December 31, 2015.

There were no new or amended standards issued during the three and nine months ended September 30, 2016 that are applicable to Harvest in future periods. A description of additional accounting pronouncements that will be adopted by Harvest in future periods can be found in note 3 of the Audited Consolidated Financial Statements for the year ended December 31, 2015.

## 4. Segment Information

Harvest's operating segments are determined based on information regularly reviewed for the purposes of decision making, allocating resources and assessing operational performance by Harvest's chief operating decision makers. The Company's reportable segments are:

- Upstream Operations, which consists of exploration, development, production and subsequent sale of petroleum, natural gas and natural gas liquids in western Canada.
- BlackGold Oil Sands, which is an oil sands project located near Conklin, Alberta. Phase 1 of the project is
  designed to produce 10,000 barrels of bitumen per day. The project is currently in the commissioning phase
  and the decision to complete commissioning of the central processing facility and commence steam injection
  depends on a number of factors including the bitumen price environment.

			Thre	e m	onths end	ed S	Septembe	r 30			
	Upstre	eam	1		BlackC	Sold			Tota	ıl	
	2016		2015		2016		2015		2016		2015
Petroleum and natural gas sales	\$ 78.5	\$	131.9	\$	_	\$	_	\$	78.5	\$	131.9
Royalties	(12.7)		(11.5)		_		_		(12.7)		(11.5
Revenues and other income	65.8		120.4		_				65.8		120.4
Expenses											
Operating	28.8		61.0		2.0		3.7		30.8		64.7
Transportation and marketing	(0.4)		1.3		_		_		(0.4)		1.3
General and administrative	11.8		14.3		0.6		0.8		12.4		15.1
Depletion, depreciation and amortization	61.4		102.8		0.2		0.2		61.6		103.0
Exploration and evaluation	0.5		0.6		_		_		0.5		0.6
Losses (gains) on disposition of assets	(17.6)		0.9		_		_		(17.6)		0.9
Derivative contracts losses	9.9		3.7		_		_		9.9		3.7
Impairment	2.7		280.0		_		262.0		2.7		542.0
Loss from joint ventures	6.6		9.8		_		_		6.6		9.8
Operating loss	\$ (37.9)	\$	(354.0)	\$	(2.8)	\$	(266.7)	\$	(40.7)	\$	(620.7)
Finance costs									33.9		34.8
Foreign exchange losses									22.8		122.6
Loss on senior notes exchange									0.1		_
Loss on onerous contract									9.4		_
Income tax recovery									_		(189.4)
Net Loss								\$	(106.9)	\$	(588.7)



			Nine	mo	nths ende	2d S	entember	30			
	 Upstre	eam		, 1110	Black		Сртстівсі	00	Tota	ıl	
	 2016		2015		2016		2015		2016		2015
Petroleum and natural gas sales	\$ 231.5	\$	401.3	\$	_	\$	_	\$	231.5	\$	401.3
Royalties	(28.6)		(36.8)		_		_		(28.6)		(36.8)
Revenues and other income	202.9		364.5		_		_		202.9		364.5
Expenses											
Operating	119.7		199.0		7.8		9.1		127.5		208.1
Transportation and marketing	1.9		4.3		_		_		1.9		4.3
General and administrative	39.9		46.2		1.7		2.2		41.6		48.4
Depletion, depreciation and amortization	202.7		300.0		0.5		0.3		203.2		300.3
Exploration and evaluation	2.5		5.2		_		_		2.5		5.2
Losses (gains) on disposition of assets	(34.9)		6.2		_		_		(34.9)		6.2
Derivative contract losses	17.1		1.8		_		_		17.1		1.8
Impairment	2.7		374.2		_		262.0		2.7		636.2
Loss from joint ventures	35.7		25.9		_		_		35.7		25.9
Operating loss	\$ (184.4)	\$	(598.3)	\$	(10.0)	\$	(273.6)	\$	(194.4)	\$	(871.9)
Finance costs									109.6		96.5
Foreign exchange losses (gains)									(108.0)		239.6
Loss on senior notes exchange									(19.7)		_
Loss on onerous contract									9.4		_
Current income tax expense									_		5.1
Income tax recovery									_		(313.9)
Net loss								\$	(185.7)	\$	(899.2)

	Three months ended September 30									· 30		
		Upstream				Blac	kG	old		То	tal	
Capital Additions		2016		2015		2016		2015		2016		2015
Additions to PP&E	\$	2.3	\$	18.5	\$	(0.1)	\$	0.9	\$	2.2	\$	19.4
Additions to E&E		0.2		0.6		_		_		0.2		0.6
Corporate acquisition		_		3.2		_		_		_		3.2
PP&E & E&E dispositions, net of acquisitions		(31.5)		(1.5)		_		_		(31.5)		(1.5)
Net capital additions (disposals)	\$	(29.0)	\$	20.8	\$	(0.1)	\$	0.9	\$	(29.1)	\$	21.7

	Nine months ended September 30										
	 Upstre	Upstream BlackGold						То	Total		
Capital Additions	2016		2015		2016	2015		2016		2015	
Additions to PP&E	\$ 4.3	\$	123.0	\$	<b>-</b> \$	65.5	\$	4.3	\$	188.5	
Additions to E&E	1.0		1.1		_	_		1.0		1.1	
Corporate acquisition	_		51.8		_	_		_		51.8	
PP&E & E&E dispositions, net of acquisitions	(170.2)		(60.0)		_	_		(170.2)		(60.0)	
Net capital additions (disposals)	\$ (164.9)	\$	115.9	\$	— \$	65.5	\$	(164.9)	\$	181.4	



	 stments in t Ventures	PP&E	E&E	G	oodwill	To	otal Assets
September 30, 2016							
Upstream	\$ 117.4	\$ 1,531.8	\$ 31.4	\$	137.3	\$	2,571.9
BlackGold	_	1,022.7	_		_		1,022.8
Total	\$ 117.4	\$ 2,554.5	\$ 31.4	\$	137.3	\$	3,594.7
December 31, 2015							
Upstream	\$ 119.5	\$ 1,835.4	\$ 33.0	\$	149.0	\$	2,917.9
BlackGold	_	1,010.2	_		_		1,010.2
Total	\$ 119.5	\$ 2,845.6	\$ 33.0	\$	149.0	\$	3,928.1

### 5. Property, Plant and Equipment ("PP&E")

	ι	Jpstream	E	BlackGold		Total
Cost:						
As at December 31, 2015	\$	5,342.2	\$	1,501.7	\$	6,843.9
Additions		4.3		_		4.3
Disposals, net of property acquisitions		(410.4)		_		(410.4)
Change in decommissioning liabilities		67.6		13.0		80.6
As at September 30, 2016	\$	5,003.7	\$	1,514.7	\$	6,518.4
As at December 31, 2015  Depreciation, depletion and amortization  Disposals  Impairment	\$	3,506.8 202.7 (240.3) 2.7	\$	491.5 0.5 —	\$	3,998.3 203.2 (240.3)
Impairment		2.7				0.7
As at September 30, 2016	\$	3,471.9	\$	492.0	\$	2.7 <b>3,963.9</b>
	\$	3,471.9	\$	492.0	\$	
As at September 30, 2016	\$	3,471.9 1,531.8	\$ \$	1,022.7	\$ \$	

General and administrative costs directly attributable to PP&E addition activities of \$0.6 million and \$1.9 million have been capitalized during the three and nine months ended September 30, 2016, respectively (2015 – \$2.3 million and \$10.7 million). No borrowing costs relating to the development of BlackGold assets have been capitalized within PP&E during the three and nine months ended September 30, 2016 (2015 – \$nil and \$9.7 million, respectively, at a weighted average interest rate of 4.4%).

At September 30, 2016, the BlackGold oil sands assets of \$1.0 billion (December 31, 2015 – \$1.0 billion) were excluded from the asset base subject to depreciation, depletion and amortization. In early 2015, the BlackGold oil sands central processing facility was substantially completed, however, no depletion expense was incurred for the three and nine months ended September 30, 2016 as Harvest uses the unit-of-production method and the BlackGold assets currently have no production. There were no indicators of impairment at September 30, 2016 for Harvest's BlackGold oil sands CGU and therefore no impairment was recognized during the three and nine months ended September 30, 2016 (2015 – \$262.0 million for both periods).

During the three and nine months ended September 30, 2016, Harvest recognized an impairment expense of \$2.7 million against leasehold improvements and furniture and fixtures in its Head Office, relating to an operating lease that was classified as an onerous contract. See Note 13 – Provisions.

There were no indicators of impairment at September 30, 2016 for Harvest's Upstream CGUs, therefore no impairment was recognized for the three and nine months ended September 30, 2016 (2015 – \$280.0 million and \$374.2 million, respectively). At June 30, 2016, Harvest reviewed and adjusted its CGUs as a result of the Company's ongoing



divestiture activity and corporate re-organization. CGU's were aggregated based on proximity of operations, product composition, cash flows and management monitoring.

On August 16, 2016, Harvest closed the disposition of its oil and gas assets in South Alberta for net proceeds of \$6.7 million. Harvest also closed the disposition of its oil and gas assets in Saskatchewan for net proceeds of \$61.6 million on June 30, 2016. Together with other insignificant dispositions of Upstream assets and additional net proceeds of \$6.5 million, Harvest recognized a gain of \$17.6 million and \$34.9 million for the three and nine months ended September 30, 2016, respectively (2015 – losses of \$0.9 million and \$6.2 million), relating to the de-recognition of PP&E, E&E, goodwill and decommissioning and environmental liabilities.

## 6. Exploration and Evaluation Assets ("E&E")

As at December 31, 2015	\$ 33.0
Additions	1.0
Disposition	(0.1)
Impairment	(2.5)
As at September 30, 2016	\$ 31.4

During the three and nine months ended September 30, 2016, \$0.5 million and \$2.5 million (2015 – \$0.6 million and \$5.2 million), respectively, of E&E costs were impaired as they were no longer deemed to be technically feasible and commercially viable.

#### 7. Goodwill

As at December 31, 2015	\$ 149.0
Disposals	(11.7)
As at September 30, 2016	\$ 137.3

As a result of the disposition of Harvest's oil and gas assets, \$2.6 million and \$11.7 million of goodwill was derecognized relating to the assets sold for the three and nine months ended September 30, 2016, respectively. See note 5 – PP&E. There were no impairment indicators at September 30, 2016.

#### 8. Investment in Joint Ventures

	September 30, 2016 O	wnership Interest	December 31, 2015	Ownership Interest
Deep Basin Partnership ("DBP") \$	52.5	82.03%	\$ 50.5	81.17%
HK MS Partnership ("HKMS")	64.9	70.21%	69.0	69.93%
Investments in joint ventures \$	117.4		\$ 119.5	

	DBP HKMS				Total		
Balance as at December 31, 2015	\$ 50.5	\$	69.0	\$	119.5		
Additional investments	46.0		1.0		47.0		
Share of income (losses)	(42.4)		6.7		(35.7)		
Distributions	(1.6)		(11.8)		(13.4)		
Balance as at September 30, 2016	\$ 52.5	\$	64.9	\$	117.4		



The following tables summarize the financial information of the DBP and HKMS joint ventures:

	Sept	tember 30,	201	6	De	ecember 31	, 2015	5
		DBP		HKMS		DBP		HKMS
Cash and cash equivalents	\$	2.1	\$	_	\$	0.1	\$	0.1
Other current assets		21.7		13.7		22.1		13.3
Total current assets	\$	23.8	\$	13.7	\$	22.2	\$	13.4
Non-current assets		185.6		101.2		212.8		102.6
Total assets <sup>(1)</sup>	\$	209.4	\$	114.9	\$	235.0	\$	116.0
Current liabilities	\$	16.8	\$	0.9	\$	48.9	\$	1.8
Non-current financial liabilities		134.9		107.9		131.1		109.2
Other non-current liabilities		6.8		6.4		6.0		4.8
Total liabilities <sup>(1)</sup>	\$	158.5	\$	115.2	\$	186.0	\$	115.8
Net assets (liabilities) (1)	\$	50.9	\$	(0.3)	\$	49.0	\$	0.2

Balances represent 100% share of DBP and HKMS

	Three months ended September 30										
		2016	6			2015	5				
		DBP		HKMS		DBP		HKMS			
Revenues <sup>(2)</sup>	\$	8.2	\$	5.6	\$	9.5	\$	6.1			
Depletion, depreciation and amortization		(9.7)		(0.9)		(13.0)		(8.0)			
Operating expenses and other		(6.6)		0.1		(8.1)		(0.2)			
Finance costs		(0.7)		(4.9)		(8.0)		(4.9)			
Net income (loss) <sup>(1)</sup>	\$	(8.8)	\$	(0.1)	\$	(12.4)	\$	0.2			

<sup>(1)</sup> Balances represent 100% share of DBP and HKMS(2) Revenues are net of royalties for the DBP.

	Nin	e months ended	Septer	nber 30		
	2016			2015	5	
	DBP	HKMS		DBP		HKMS
Revenues <sup>(2)</sup>	\$ 22.5 \$	17.8	\$	21.6	\$	13.9
Impairment	(1.4)	_		_		_
Depletion, depreciation and amortization	(29.4)	(2.6)		(30.9)		(2.3)
Operating expenses and other	(22.1)	(8.0)		(19.2)		(1.2)
Loss on disposition of assets	(9.8)	_		_		_
Finance costs	(2.1)	(14.7)		(2.0)		(10.0)
Net income (loss) <sup>(1)</sup>	\$ (42.3) \$	(0.3)	\$	(30.5)	\$	0.4

Balances represent 100% share of DBP and HKMS

The following table summarizes 100% of DBP's contractual obligations and estimated commitments as at September 30, 2016:

				Pa	ayme	nts Due k	у Ре	riod	
	1	l year	2-	3 years	4-	5 years	Af	ter 5 years	Total
Preferred distribution liability payments <sup>(1)</sup>	\$	_	\$	_	\$	_	\$	135.0	\$ 135.0
Firm processing commitment		23.2		46.5		46.5		60.0	176.2
Decommissioning and environmental liabilities <sup>(1)</sup>		0.1		0.2		0.1		14.2	14.6
Total	\$	23.3	\$	46.7	\$	46.6	\$	209.2	\$ 325.8

<sup>(1)</sup> Represents the undiscounted obligation by period.

Revenues are net of royalties for the DBP.



As at September 30, 2016, Harvest's top-up obligation related to the preferred distribution liability payments was estimated as \$14.5 million (December 31, 2015 - \$2.0 million), using a discount rate of 14% (December 31, 2015 - 29%). This top-up obligation has been included in the derivative contract losses in the statement of comprehensive loss and in the long-term liability at September 30, 2016 (see note 14 – Long-Term Liability). This top-up obligation is accounted for by Harvest at fair value through profit and loss and is estimated using a probabilistic model of the estimated future cash flows of the DBP (level 3 fair value inputs). The cash flow forecast is based on management's internal assumptions of the volumes, commodity prices, royalties, operating costs and capital expenditures specific to the DBP. There have been no changes to significant inputs of this calculation since December 31, 2015, except for the discount rate.

The following table summarizes 100% of HKMS's contractual obligations and estimated commitments as at September 30, 2016:

				Pa	ymer	ts Due k	y Per	iod	
	1	year	2-3	3 years	4-5	years	Aft	er 5 years	Total
Decommissioning and environmental liabilities <sup>(1)</sup>	\$	_	\$		\$	_	\$	13.7	\$ 13.7
Total	\$	_	\$	_	\$	_	\$	13.7	\$ 13.7

<sup>(1)</sup> Represents the undiscounted obligation by period.

#### Related party transactions

#### Deep Basin Partnership

As the operator of the DBP assets, Harvest has collected revenues and paid expenses on behalf of DBP. In addition, as managing partner, Harvest charges DBP for marketing fees and general and administrative expenses. For the three and nine months ended September 30, 2016, Harvest charged DBP a marketing fee of \$0.1 million and \$0.2 million (2015 - \$0.1 million and \$0.2 million), respectively, and general and administrative expenses of \$0.3 million and \$0.7 million (2015 - \$0.4 million recovery and \$0.7 million), respectively. As at September 30, 2016, \$9.7 million remains outstanding to DBP from Harvest (December 31, 2015 - \$14.1 million).

### **HKMS** Partnership

Harvest charged HKMS general and administrative expenses of \$0.1 million and \$0.2 million for the three and nine months ended September 30, 2016, respectively (2015 - \$nil and \$0.1 million). As at September 30, 2016, \$0.6 million remains outstanding to Harvest from HKMS (December 31, 2015 - \$1.1 million outstanding to HKMS from Harvest).

#### 9. Credit Facility

	Se	eptember 30, 2016	December 31, 2015			
Amount Drawn	\$	888.6	\$ 926.6			
Deferred financial fees		(1.5)	(2.8)			
Credit facility	\$	887.1	\$ 923.8			

For the three and nine months ended September 30, 2016, interest charges on the credit facility borrowings aggregated to \$3.3 million and \$10.8 million (2015 - \$3.8 million and \$13.8 million), respectively, reflecting an effective interest rate of 1.5% and 1.6%, respectively (2015 – 1.7% and 2.2%).

Harvest was not in compliance with its debt covenant under the credit facility at December 31, 2015 and therefore the credit facility was classified as a current liability at December 31, 2015. On February 5, 2016, Harvest's syndicate banks consented to a waiver of this covenant effective until the maturity date of the credit facility of April 30, 2017. As at September 30, 2016 the credit facility was classified as a current liability.

## 10. Long-Term Debt

	Septer	mber 30, 2016	D	ecember 31, 2015
6%% senior notes due 2017 (US\$282.5 million) <sup>(1)</sup>	\$	370.5	\$	685.7
21/4% senior notes due 2018 (US\$630 million)		824.4		868.9
21/3% senior notes due 2021 (US\$195.8 million) <sup>(1)</sup>		256.5		_
Long-term debt outstanding	\$	1,451.4	\$	1,554.6

<sup>(1)</sup> As at December 31, 2015, the principal amount of the 61/4% senior notes was US\$500 million and 21/4% senior notes was \$nil.



On June 16, 2016 Harvest completed the partial exchange of its 6%% senior notes due 2017 for new 23% senior notes due 2021, at an exchange ratio of US\$900 principal amount of the new 23% senior notes for each US\$1,000 principal amount of the old 6%% senior notes. US\$217.5 million of the old 6%% senior notes was exchanged for US\$195.8 million new 23% senior notes. The extinguishment of the old 65% senior notes resulted in a gain of \$19.7 million, after the deduction of \$4.9 million of related costs. A realized foreign exchange gain of \$16.3 million also resulted from the exchange.

The new 21/3% senior notes are unsecured and mature on April 14, 2021, with interest payable semi-annually on April 14 and October 14 of each year. They are unconditionally and irrevocably guaranteed by Harvest's parent company, KNOC. A guarantee fee of 0.37% per annum of the principal balance is payable to KNOC semi-annually on April 14 and October 14 of each year. Also see note 19 – Related Parties.

## 11. Capital Structure

Harvest considers its capital structure to be its credit facility, long term debt, related party loans, and shareholder's equity.

	September 30, 2016	December 31, 2015
Credit facility <sup>(1)(2)</sup>	\$ 888.6	\$ 926.6
61/2% senior notes (US\$282.5 million) <sup>(2)(3)(4)</sup>	370.5	692.0
21/6 senior notes (US\$630 million) <sup>(2)(3)</sup>	826.4	871.9
21/3% senior notes (US\$195.8 million) <sup>(2)(3)(4)</sup>	256.8	_
Related party loans (US\$355.8 million and CAD\$200 million) <sup>(3)(4)</sup>	666.7	601.4
	\$ 3,009.0	\$ 3,091.9
Shareholder's deficiency	(461.3)	(275.3)
	\$ 2,547.7	\$ 2,816.6

- (1) Excludes letters of credit issued in the amount of \$12.8 million at September 30, 2016 (December 31, 2015 \$9.7 million).
- (2) Excludes capitalized financing fees.
- (3) Face value converted at the period end exchange rate.
- (4) As at December 31, 2015, related party loans comprised of US\$170 million from ANKOR, CAD\$200 million and US\$120 million from KNOC (see note 19 Related Party Transactions).

Harvest's primary objective in its management of capital resources is to have access to capital to fund its financial obligations as well as future operating and capital activities. Harvest monitors its capital structure and makes adjustments according to market conditions to remain flexible while meeting these objectives. Accordingly, Harvest may adjust its capital spending programs, issue equity, issue new debt or repay existing debt.

The Company's capital structure and liquidity needs are met through cash generated from operations, proceeds from asset dispositions, joint arrangements, borrowings under the credit facility, related party loans, long-term debt issuances and capital injections by KNOC.

Harvest evaluates its capital structure using the same financial covenants as the ones under the Company's debt commitments.

## 12. Financial Instruments

### a) Fair Values

Financial instruments of Harvest consist of accounts receivable, accounts payable and accrued liabilities, borrowings under the credit facility, derivative contracts, senior notes, related party loans and long term liability. Cash and derivative contracts are the only financial instruments that are measured at fair value on a recurring basis. Harvest classifies the fair value of these transactions according to the following hierarchy based on the amount of observable inputs used to value the instrument:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities. Active markets are those in which transactions occur in sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.
- Level 3: techniques which use inputs that have a significant effect on the recorded fair value that are not based on

#### observable market data.

All financial instruments are level 2, except for the 21/8% senior notes, which are level 1 and \$14.5 million of the long-term liability (relating to the top-up obligation to DBP) at September 30, 2016, which is level 3. Also see note 8 – Investment in Joint Ventures and note 14 – Long-Term Liability. There were no transfers during the three and nine months ended September 30, 2016 and 2015.

	September 30, 2016					December	131, 201	31, 2015		
	1	Carrying Value	F	air Value	Carrying Value		F	Fair Value		
Financial Assets										
Loans and Receivables Measured at Cost										
Accounts receivable	\$	35.9	\$	35.9	\$	57.9	\$	57.9		
<b>Total Financial Assets</b>	\$	35.9	\$	35.9	\$	57.9	\$	57.9		
Financial Liabilities										
Held for Trading										
Derivative contracts	\$	3.7	\$	3.7	\$	_	\$	_		
Long-term liability		14.5		14.5		2.0		2.0		
Measured at Amortized Cost										
Accounts payable and accrued liabilities		119.3		119.3		166.8		166.8		
Credit Facility		887.1		888.6		923.8		926.6		
6%% senior notes		370.5		374.2		685.7		494.2		
21/₃% senior notes		824.4		834.9		868.9		870.5		
2⅓% senior notes		256.5		259.7		_		_		
Related party loans		702.6		596.4		629.9		384.3		
Long-term liability		45.7		37.1		54.5		29.0		
Total Financial Liabilities	\$	3,224.3	\$	3,128.4	\$	3,331.6	\$	2,873.4		

## b) Derivative Contracts

The Company at times enters into natural gas, crude oil, electricity and foreign exchange contracts to reduce the volatility of cash flows from some of its forecast sales and purchases, and when allowable, will designate these contracts as cash flow hedges. These derivative contracts are entered for periods consistent with the underlying hedged transactions. Under hedge accounting, the effective portion of the unrealized gains and losses is included in OCL. When the hedged item is settled, the related effective portion of the realized gains and losses is removed from AOCL and included in petroleum and natural gas sales (see note 18). The ineffective portion of the unrealized and realized gains and losses are recognized in the consolidated statement of comprehensive loss.

Harvest has entered into U.S. dollar currency swap transactions related to LIBOR borrowings. This results in a reduction of interest expense paid on Harvest's borrowings related to its credit facility. As a result of these transactions, Harvest's effective interest rate for borrowings under the credit facility for the three and nine months ended September 30, 2016 was 1.5% and 1.6%, respectively. See note 9 – Credit Facility.

Derivative contracts (gains) losses recorded to income include the ineffective portion of the gains or losses on the derivative contracts designated as cash flow hedges, the gains or losses on the derivatives that were not designated as hedges and the gains or losses subsequent to the discontinuation of hedge accounting on the previously designated derivatives:

				Th	ree	months en	dec	l September	r 30		
		2016						2015			
	Re	ealized		Unrealized				Realized	ι	Jnrealized	
	lo	osses		losses		Total		losses		losses	Total
Power	\$	0.5	\$	0.2	\$	0.7	\$	1.6	\$	2.1	\$ 3.7
Currency		_		6.7		6.7		_		_	_
Top-up obligation (note 8)		_		2.5		2.5		_		_	_



	\$	0.5	\$ 9.4	\$	9.9	\$	1.6	\$	2.1	\$ 3.7
			Nin	e m	onths ende	d S	September 3	0		
			2016						2015	
	Re	alized	Unrealized				Realized		Unrealized	
	lo	osses	losses		Total		losses		gains	Total
Power	\$	1.3	\$ 0.1	\$	1.4	\$	2.2	\$	(0.6)	\$ 1.6
Currency		_	3.2		3.2		0.2		_	0.2
Top-up obligation (note 8)		_	12.5		12.5		_		_	
	\$	1.3	\$ 15.8	\$	17.1	\$	2.4	\$	(0.6)	\$ 1.8

The following is a summary of Harvest's derivative contracts outstanding at September 30, 2016:

## **Contracts Designated as Hedges**

Contract Quantity	Type of Contract	Term		 value of ability
2,800 bbl/day	WCS price swap	Oct - Dec 2016	US\$33.50/bbl	\$ (0.4)

## **Contracts Not Designated as Hedges**

Contract Quantity	Type of Contract	Term/Expiry	Contract Price	 Value of ability
12 MW	AESO power swap	Oct - Dec 2016	\$34.63/MWh	\$ (0.1)
US\$380 million	Foreign exchange swap	October 2016	\$1.32 Cdn/US	(3.2)
				\$ (3.3)

## 13. Provisions

		Upstream		BlackGold		Head Office operating lease	Total
Decommissioning liabilities at December 31, 2015	\$	796.6	\$	50.1	\$		846.7
Environmental remediation at December 31, 2015	Ψ	6.7	Ψ		Ψ		6.7
Other provisions at December 31, 2015		3.5		_		_	3.5
Less current portion		(45.7)		_		_	(45.7)
Balance at December 31, 2015	\$	761.1	\$	50.1	\$	<b>-</b> \$	811.2
Decommissioning liabilities at December 31, 2015	\$	796.6	\$	50.1	\$	— \$	846.7
Settled during the period		(4.1)		_		_	(4.1)
Revisions (change in estimated costs and discount rate)		67.6		13.0		_	80.6
Disposals		(139.6)		_		_	(139.6)
Accretion		12.3		0.9		_	13.2
Decommissioning liabilities at September 30, 2016	\$	732.8	\$	64.0	\$	— \$	796.8
Environmental remediation at September 30, 2016		6.0		_		_	6.0
Other provisions at September 30, 2016		5.0		_		9.4	14.4
Less current portion		(16.9)		_		(1.4)	(18.3)
Balance at September 30, 2016	\$	726.9	\$	64.0	\$	8.0 \$	798.9

Harvest estimates the total undiscounted amount of cash flows required to settle its decommissioning and environmental remediation liabilities to be approximately 1.2 billion at September 30, 2016 (December 31, 2015 – 1.4 billion), which will be incurred between 2016 and 2075. A risk-free discount rate of 1.7% (December 31, 2015 – 1.7%) were used to calculate the carrying value of the decommissioning and environmental remediation liabilities.

At September 30, 2016, Harvest recognized an onerous contract provision of \$9.4 million, relating to a Head Office operating lease agreement ending on August 31, 2025. The provision represents the present value of the difference between the future lease payments that Harvest is obligated to make under the non-cancellable operating lease agreement and sublease recoveries discounted at a credit adjusted rate of 14%, specific to the liability. This resulted in a \$9.4 million onerous contract loss during the three and nine months ended September 30, 2016 (2015 – \$nil). In addition to the onerous contract loss, Harvest impaired certain PP&E assets relating to this operating lease agreement. See Note 5 – PP&E.

## 14. Long-Term Liability

	Sept	December 31, 2015		
BlackGold liability <sup>(1)</sup>	\$	64.4	\$	62.0
Less: current portion of BlackGold liability <sup>(1)</sup>		(19.0)		(9.5)
Deferred rent and other <sup>(2)</sup>		11.1		13.2
Top-up obligation <sup>(3)</sup>		14.5		2.0
	\$	71.0	\$	67.7

- (1) Calculated using a discount rate of 5.5% at both September 30, 2016 and December 31, 2015. The current portion of the liability has been included with accounts payable and accrued liabilities. Harvest withheld the third deferred payment due April 30, 2016 as it is in process of conducting a comprehensive audit of costs and expenses incurred by the Contractor in connection with the work.
- (2) Includes deferred credits and an accrual related to Harvest's long term incentive program.
- (3) See note 8 Investment in Joint Ventures.

#### 15. Finance Costs

	Three	months ende	d Septe	mber 30	Nine	months ende	d Septe	mber 30
		2016		2015		2016		2015
Interest and other financing charges	\$	29.7	\$	29.4	\$	93.9	\$	90.5
Accretion of decommissioning and environmental remediation liabilities (note 13)		3.5		4.6		13.3		14.0
Accretion of BlackGold long-term liability (note 14)		0.7		0.8		2.4		1.7
Less: interest capitalized		_		_		_		(9.7)
	\$	33.9	\$	34.8	\$	109.6	\$	96.5

## 16. Foreign Exchange

	Three	months ende	mber 30	Nine months ended September 30				
		2016		2015		2016		2015
Realized (gains) losses on foreign exchange	\$	(13.6)	\$	(0.1)	\$	(38.7)	\$	0.8
Unrealized (gains) losses on foreign exchange		36.4		122.7		(69.3)		238.8
	\$	22.8	\$	122.6	\$	(108.0)	\$	239.6



## 17. Supplemental Cash Flow Information

	Nine m	onths ended Se	ptember	30
		2016		2015
Source (use) of cash:				
Accounts receivable	\$	22.0	\$	26.1
Prepaid expenses, long-term deposit and other		5.0		4.1
Accounts payable and accrued liabilities		(47.5)		(195.5)
Net changes in non-cash working capital		(20.5)		(165.3)
Changes relating to operating activities		(31.5)		(55.8)
Changes relating to investing activities		(20.3)		(103.6)
Reclass of long-term liability to accounts payable		9.5		(7.6)
Add: Other non-cash changes		21.8		1.7
	\$	(20.5)	\$	(165.3)

## 18. Accumulated Other Comprehensive Loss ("AOCL")

	ated Cash Flow jes, Net of Tax
Balance at December 31, 2015	\$ _
Reclassification to net income of losses on cash flow hedges	(0.3)
Balance at September 30, 2016	\$ (0.3)

The following table summarizes the impacts of the cash flow hedges on the OCL.

	Three mo	nths ended	September	30	Nine months ended September 30					
	After-ta	X	Pre-tax		After-	After-tax		[		
	2016	2015	2016	2015	2016	2015	2016	2015		
Losses re-classified from OCL	\$ (0.5) \$	(4.4) \$	(0.7) \$	(6.1) \$	(0.3) \$	(4.3) \$	(0.4) \$	(5.9)		
Losses recognized in OCL	1.1	10.5	1.6	14.4	_	8.7	_	11.8		
Total	\$ 0.6 \$	6.1 \$	0.9 \$	8.3 \$	(0.3) \$	4.4 \$	(0.4) \$	5.9		

## 19. Related Party Transactions

## a) Related party loans

Related Interest				Carrying Value	Interest Payable	Total	Carrying Value	Interest Payable	Total
Party	Principal	Rate	Maturity Date	Sep	tember 30, 2	2016	Dec	ember 31, 201	5
KNOC	US\$171	5.91%	Dec 31, 2017 \$	224.3	\$ 12.9	\$ 237.2	\$ 166.1	\$ 4.1 \$	170.2
KNOC	\$200	5.30%	Dec 30, 2018	194.8	25.5	220.3	193.2	16.7	209.9
ANKOR	US\$170	4.62%	Oct 2, 2017		·	· <u> </u>	235.2	14.6	249.8
KNOC	US\$184.8	4.66%	Oct 2, 2017	242.4	2.7	245.1			
			\$	661.5	\$ 41.1	\$ 702.6	\$ 594.5	\$ 35.4 \$	629.9



					Three months	s ended	Nine months	Nine months ended				
Related	d Interest				Septembe	r 30	Septembe	September 30				
Party	Principal	Rate	<b>Maturity Date</b>		2016	2015	2016	2015				
KNOC	US\$171	5.91%	Dec 31, 2017	\$	3.3 \$	0.9 \$	9.0 \$	2.5				
KNOC	\$200	5.30%	Dec 30, 2018		3.5	3.5	10.4	10.3				
ANKOR	US\$170	4.62%	Oct 2, 2017		0.7	2.6	5.9	7.4				
KNOC	US\$184.8	4.66%	Oct 2, 2017		2.7	_	2.7	_				
•				\$	10.2 \$	7.0 \$	28.0 \$	20.2				

The related party loans are unsecured and the loan agreements contain no restrictive covenants. Interest is due upon the maturity of the loans.

On June 30, 2016 Harvest entered into an US\$184.8 million loan agreement with KNOC, due on October 2, 2017, with an interest rate of 4.66% per annum. Interest is due upon maturity. On July 6, 2016, Harvest drew down the US\$184.8 million KNOC loan and used the proceeds to re-pay the US\$170 million ANKOR loan, including accrued interest. ANKOR is a fully-owned subsidiary of KNOC. As a result of this transaction, a \$15.7 million realized foreign exchange gain was recognized. At September 30, 2016 all related party loans are with KNOC.

Subsequent to September 30, 2016, KNOC and Harvest Board of Directors approved the conversion of all of KNOC's outstanding related party loans plus accrued interest to common equity. The transaction is subject to certain registration requirements involving the government of South Korea and is expected to close in the fourth quarter of 2016. After the transaction closes there will be no related party loans outstanding.

#### b) Other Related Party Transactions

	Transactions														
	Three mor	nths en	ded	Ni	ne mon	ths er	nded								
	Septen	nber 30	)		September 30			Accounts payable as at							
	2016		2015		2016		2015	Septe	ember 30, 2016	Dece	ember 31, 2015				
<b>G&amp;A Expenses</b> KNOC <sup>(1)</sup>	\$ 0.1	\$	(2.0)	\$	0.3	\$	(4.6)	\$	0.9	\$	0.8				
Finance costs KNOC <sup>(2)</sup>	\$ 2.5	\$	1.2	\$	6.7	\$	3.4	\$	4.0	\$	3.5				

<sup>(1)</sup> Amounts relate to the payments to (reimbursement from) KNOC for secondee salaries. In 2015, the Global Technology and Research Centre ("GTRC") was used as a training and research facility for KNOC. Amounts in 2015 include the reimbursement from KNOC for general and administrative expenses incurred by the GTRC.

#### 20. Commitments

The following is a summary of Harvest's estimated commitments as at September 30, 2016:

	Payments Due by Period									
		1 year	2-3 years	4-5 years	After 5	Total				
Purchase commitments <sup>(1)</sup>	\$	22.1	19.5	19.0	61.0	121.6				
Operating leases		6.8	15.3	17.2	30.8	70.1				
Firm processing commitments		15.5	25.4	18.2	36.7	95.8				
Firm transportation agreements		31.7	60.0	31.6	50.1	173.4				
Employee benefits <sup>(2)</sup>		1.7	0.6	_	_	2.3				
Total <sup>(3)</sup>	\$	77.8	\$ 120.8	\$ 86.0	178.6 \$	463.2				

<sup>(1)</sup> Relates to BlackGold oil sands project commitment, revised estimated capital costs for the Bellshill area and the DBP top-up obligation (see note 8 – Investment in Joint Ventures).

<sup>(2)</sup> Charges from KNOC for the irrevocable and unconditional guarantee they provided on Harvest's 21/8% and 21/3% senior notes and the senior unsecured credit facility. A guarantee fee of 52 and 37 basis points per annum is charged by KNOC on the 21/3% senior notes, respectively and 37 basis points per annum on the credit facility (see note 9 – Credit Facility).

<sup>(2)</sup> Relates to the long-term incentive plan payments.

<sup>(3)</sup> See note 9 - Credit facility, note 10 - Long Term Debt, note 11 - Capital Structure and note 19 - Related Party Transactions for Harvest's debt and related party loan obligations.